



## **North Portland Enhancement Grants Coaching Options Capacity Building Grant Full Applications 2014**

*The following firms are under contract with Metro to provide coaching services to grantees with the intent of enhancing grantee capacity through the project(s) identified in their letters of interest. Contractor is notified that their services on this task will be utilized only at grantees' discretion for the purpose of further developing a successful final proposal for committee review and selection. Billing rates for coaching services range from \$75-200/hour depending on the scope of services and the contractor selected. The North Portland Enhancement Committee has estimated a range of \$3,500-5,000 in funding available per coaching contract if utilized by an approved grantee. See list of approved contractors and a description (in their own words) of their experience and services.*

### **Alice Forbes Consulting**

Nonprofit sustainability means sustainability of finances, staff and Board, so your nonprofit can stay in business, fulfill its mission, and serve the community. Consultant Alice Forbes brings over twenty years of experience as a nonprofit staff, volunteer, and Board member to help your organization build sustainable processes and practices.

Alice works with nonprofit organizations to develop realistic solutions and facilitate processes that allow you to improve sustainability, accountability, and decision-making at all levels of the organization. Focus areas include: strategic and business planning, financial and operational management, revenue generation strategies, project management, leadership development, stakeholder engagement, and research and evaluation.

**Phone:** (503) 333-6727 **Email:** [aforbesforbes@gmail.com](mailto:aforbesforbes@gmail.com)

**Mailing Address:** 3434 SW Dickinson St., Portland, OR 97219

**Rates:** \$125.00 an hour for professional services and \$62.50 an hour for travel time

### **Bill Weismann of Grassroots NW**

William Weismann (aka Grassroots NW) helps groups grow and is fully available between September 2013 and February 2014. We can assist taking your organization to the next level of effectiveness, ensuring future sustainable success. Focus areas are assessing current fundraising and identifying revenue generation opportunities, long-term strategic planning, grantwriting, leadership development, meeting facilitation, communications, website and social media development.

**Website:** [www.grassrootsNW.com](http://www.grassrootsNW.com)

**Phone:** (503) 422-2502 **Email:** [grassrootsnw@comcast.net](mailto:grassrootsnw@comcast.net)

**Mailing Address:** 1720 NE Buffalo St., Portland, OR 97211

**Rates:** for Weismann \$85.00 an hour, for Latterell \$50.00 an hour and for Hartman \$60.00 an hour

### **Carri Munn of Solid Ground Consulting**

I am committed that people love what they do, work well together, and make a meaningful difference in the world. Over the past 14 years in Portland I have worked with all sizes of mission-focused organizations. Clients appreciate my wide range of competencies and my unfailing ability to creating unique solutions that meet the professional requirements of the situation and the needs of the heart. As a strategic systems thinker I bring a rare ability to see from many perspectives. As a realist, I partner with on the ground leaders to create actionable plans and take them from intention to existence. I offer insight and inspiration to energize and unite organizations to take collective action in service of big and small goals.

**Website:** [www.solidgroundconsulting.com](http://www.solidgroundconsulting.com)

**Phone:** (503) 957-9673 **Email:** [carri@decision2.com](mailto:carri@decision2.com)

**Mailing address:** 516 SE Morrison St., Suite 400, Portland, OR 97214

**Rates:** \$150.00 an hour

### **Jonathan Poisner Strategic Consulting**

Jonathan Poisner helps organizations thrive. After leading the Oregon League of Conservation Voters through a decade of significant growth, Poisner launched an organizational development consulting practice in fall of 2009. Since then, he has worked with nearly 50 nonprofit clients as a meeting facilitator, trainer, and consultant, with a focus on fundraising, strategic planning, board governance, and communications. Poisner is the author of Why Organizations Thrive: Lessons from the Front Lines for Nonprofit Executive Directors.

**Website:** [www.poisner.com](http://www.poisner.com)

**Phone:** (503) 490-1234 **Email:** [jonathan@poisner.com](mailto:jonathan@poisner.com)

**Mailing Address:** PO Box 14285, Portland, OR 97293

**Rates:** \$125.00 an hour, inclusive of expenses

## **Mark P. Fulop of Facilitation and Process, L.L.C.**

As a leader today, you know better than anyone else does that the old nonprofit models, planning truisms and expert-driven consulting practices are less and less relevant to you and your organization. Today's landscape of change demands thinking differently about strategy. Facilitation & Process, LLC is here to help by offering services that are grounded in models of social impact, collaboration, strategic and business planning, and nonprofit leadership development. With Facilitation & Process, you are not our client but rather we are your partner in strategy, performance improvement and success. We design customized approaches that are tailored to your needs. We help you think about your organizational context and the larger community ecosystem in which you operate. We help you think systemically and systematically with a focus on the long-view. Nonprofit, government, and philanthropic agencies that benefit most from working with us are those who are tired of the same old solutions and are ready for the fresh, imaginative and objective. To help you create your own solutions, we offer a range of supporting consulting services, training, and executive coaching on topics including: strategic planning, business and sustainability planning, transition planning, board development, building partnerships, and performance improvement & measurement.

**Website:** [facilitationprocess.com](http://facilitationprocess.com)

**Phone:** (503)928-4082 **Cell:** (503)863-1457 **Email:** [mark@facilitationprocess.com](mailto:mark@facilitationprocess.com)

**Mailing Address:** PO Box 18144, Portland, OR 97218-0144

**Rates:** \$140.00 an hour for Mark P. Fulop and \$60.00 an hour for Teresa Koberstein

## **Megan M. Wentworth Consulting**

My approach to local-scale capacity building encompasses a four prong approach: define your organization, know your community, look to the future, and tell your story. My career has been spent listening to people's stories, matching them to their current realities, and establishing a plan for the future. Whether I was creating a computer-based compound interest calculator to actualize a wealth transfer plan of a retiring teacher and grandmother of four or helping establish new giving guidelines for second generation foundation trustees trying to honor founder intent while adapting to changing community needs, I have found that at the heart of all "capacity building" is identifying what you are building towards.

**Phone:** (503)704-7141 **Email:** [meganwentworth@gmail.com](mailto:meganwentworth@gmail.com)

**Mailing Address:** 3324 NE Prescott St., Portland, OR 97211

**Rates:** \$45.00 an hour for administrative work, \$75.00 an hour for active planning including reporting and meeting facilitation for 29 or fewer participants and \$125.00 an hour for planning and facilitation for 30 or more participants

## **Nonprofit Association of Oregon (NAO) - Project Lead, María Lisa Johnson, Consulting Director**

With over 30 years of experience in helping nonprofits better achieve their missions, the Nonprofit Association of Oregon (formerly TACS) is one of the region's most experienced and trusted sources of organizational development and capacity building consulting. NAO builds on its proud history of assisting thousands of nonprofits of all sizes and at all stages of their development by continually developing innovative programs to help nonprofits stay resilient and meet the challenges they face. With 26 highly skilled consultants with diverse backgrounds and areas of expertise available to serve Metro grantees, NAO can connect you with a consultant who fits your particular needs.

**Website:** [www.nonprofitoregon.org](http://www.nonprofitoregon.org)

**Phone:** (503)239-4001 ext. 119 **Email:** [mjohnson@nonprofitoregon.org](mailto:mjohnson@nonprofitoregon.org)

**Mailing Address:** 5100 SW Macadam Ave., Suite 360, Portland, OR 97239

**Rates:** \$200.00 an hour which includes \$150/hour for coaching and \$50/hour for referral, administrative support and coordination of NAO resources.

See list (below) of coaches available through the Metro contract with NAO

Jeri Alcock

- funding diversification
- revenue generation
- leadership development (staff and/or board)
- business practices support and/or skills building
- development assessment and fundraising ROI

Dianne Alves

- funding diversification
- revenue generation
- leadership development (staff and/or board)

Miriam Barnard

- leadership development (staff and/or board)
- succession and/or transition planning
- communications infrastructure
- applied technology

Sally Dadmun Bixby

- funding diversification
- revenue generation
- leadership development (staff and/or board)

Hollis Bredeweg

- leadership development (staff and/or board)
- succession and/or transition planning
- long-term (strategic) planning

Jackleen de la Harpe

- funding diversification
- revenue generation
- leadership development (staff and/or board)

Margaret Eickmann

- leadership development (staff and/or board)
- succession and/or transition planning
- business practices support and/or skills building

Liz Field

- leadership development (staff and/or board)
- succession and/or transition planning
- long-term (strategic) planning
- business practices support and/or skills building

Barb Gibbs

- funding diversification
- revenue generation
- leadership development (staff and/or board)
- long-term (strategic) planning

Bob Hazen

- leadership development (staff and/or board)
- succession and/or transition planning
- long-term (strategic) planning

Maria Lisa Johnson

- leadership development (staff and/or board)
- long-term (strategic) planning

Kathy Kniep

- leadership development (staff and/or board)
- succession and/or transition planning
- long-term (strategic) planning

Ann Kohler

- leadership development (staff and/or board)
- succession and/or transition planning
- long-term (strategic) planning

Paul Lipscomb

- leadership development (staff and/or board)
- succession and/or transition planning
- long-term (strategic) planning

Paula Manley

- leadership development (staff and/or board)
- succession and/or transition planning
- long-term (strategic) planning

Karlene McCabe

- leadership development (staff and/or board)
- succession and/or transition planning
- Long term Strategic Planning

Ben Moorad

- funding diversification
- revenue generation
- leadership development (staff and/or board)
- succession and/or transition planning
- long-term (strategic) planning

Marcia Mulvey

- leadership development (staff and/or board)
- succession and/or transition planning
- long-term (strategic) planning

Sarah Newhall

- leadership development (staff and/or board)
- succession and/or transition planning
- long-term (strategic) planning

Kandis Brewer Nunn

- leadership development (staff and/or board)
- succession and/or transition planning
- long-term (strategic) planning

Paul Parker

- leadership development (staff and/or board)
- succession and/or transition planning
- long-term (strategic) planning

James Phelps

- funding diversification
- revenue generation
- leadership development (staff and/or board)

Jamie Snider

- funding diversification
- revenue generation
- leadership development (staff and/or board)

Clarinda Hanson White

- funding diversification
- revenue generation
- leadership development (staff and/or board)
- long-term (strategic) planning

Ann Witsil

- leadership development (staff and/or board)
- succession and/or transition planning
- long-term (strategic) planning

Lynn Youngbar

- leadership development (staff and/or board)
- succession and/or transition planning
- long-term (strategic) planning

