MERC Commission Meeting

August 3, 2011
12:30 pm

Portland Expo Center
2060 N. Marine Drive
Hall D, Room D202-3

600 NE Grand Ave.
Portland, OR 97232
503-797-1780

www.oregonmetro.gov

Metro | *Exposition Recreation Commission*

Agenda

Meeting:	Metro Exposition Recreation Commission Regular Meeting
Date:	Wednesday August 3, 2011
Time:	12:30 – 2:30 pm
Place:	Portland Expo Center, 2060 North Marine Drive, Hall D, Room D202-3

CALL TO ORDER

12:30	**1.**	**QUORUM CONFIRMED**	
12:35	**2.**	**COMMISSIONER/EX OFFICIO COMMUNICATIONS**	
12:45	**3.**	**GENERAL MANAGER COMMUNICATIONS**	**Teri Dresler**
	3.1	Discussion of Procurement Policy - Outreach and Diversity Recommendations	
12:55	**4.**	**MERC VENUES' BUSINESS REPORTS**	**Blosser/Williams/Bailey**
1:10	**5.**	**OPPORTUNITY FOR PUBLIC COMMENT ON NON-AGENDA ITEMS**	
1:15	**6.**	**ACTION AGENDA**	
	6.1	**Resolution 11-19** for the purpose of amending the contracts with Brown Contracting Inc. for the Block 26 Redevelopment project and requesting the Metro Council amend the FY 2011-12 through 2014-15 Capital Improvement	**Jeff Blosser**
	6.2	**Resolution 11-20** for the purpose of approving the terms of the Fourth Amendment to the Broadway Series Agreement	**Robyn Williams**
1:35	**7.0**	**EXPO CENTER MARKETING AND COMMUNICATIONS PLAN PRESENTATION**	**Bailey/Rotchford**
	7.1	Expo Center Policy Challenges	

ADJOURN

MERC Commission Meeting

August 3, 2011
12:30 pm

3.0 - General Manager Communications

Recommended improvements to MERC's procurement policy based on recent Commission concerns related to the lacck of diversity in contracting:

- Diversity Points - Establish 20% of RFP evaluation criteria as the agency standard for Diversity. Exceptions to this amount may only be granted by the General Manager. (The weighting of all criteria points has been revised to be equitable across all criteria sections)

- Contractor Documentation of Diversity – Establish standard breakdown for the evaluation of Diversity as follows:
    - Diversity of firm *(i.e. ownership of firm by minorities or women, certification as an MWESB or DBE, business located within FOTA).*
    - Diversity of workforce *(i.e. commitment to recruit and retain minorities and women, demographics of workforce including race, gender, and sexual orientation).*
    - Diversity in contracting practices *(i.e. history of partnering with MWESB firms, proposed subcontracts with MWESB's, outreach efforts to diverse business groups).*
    - Commitment to FOTA program *(i.e. specific steps to provide employment and contract opportunities to FOTA residents, past performance and experience with FOTA program).*

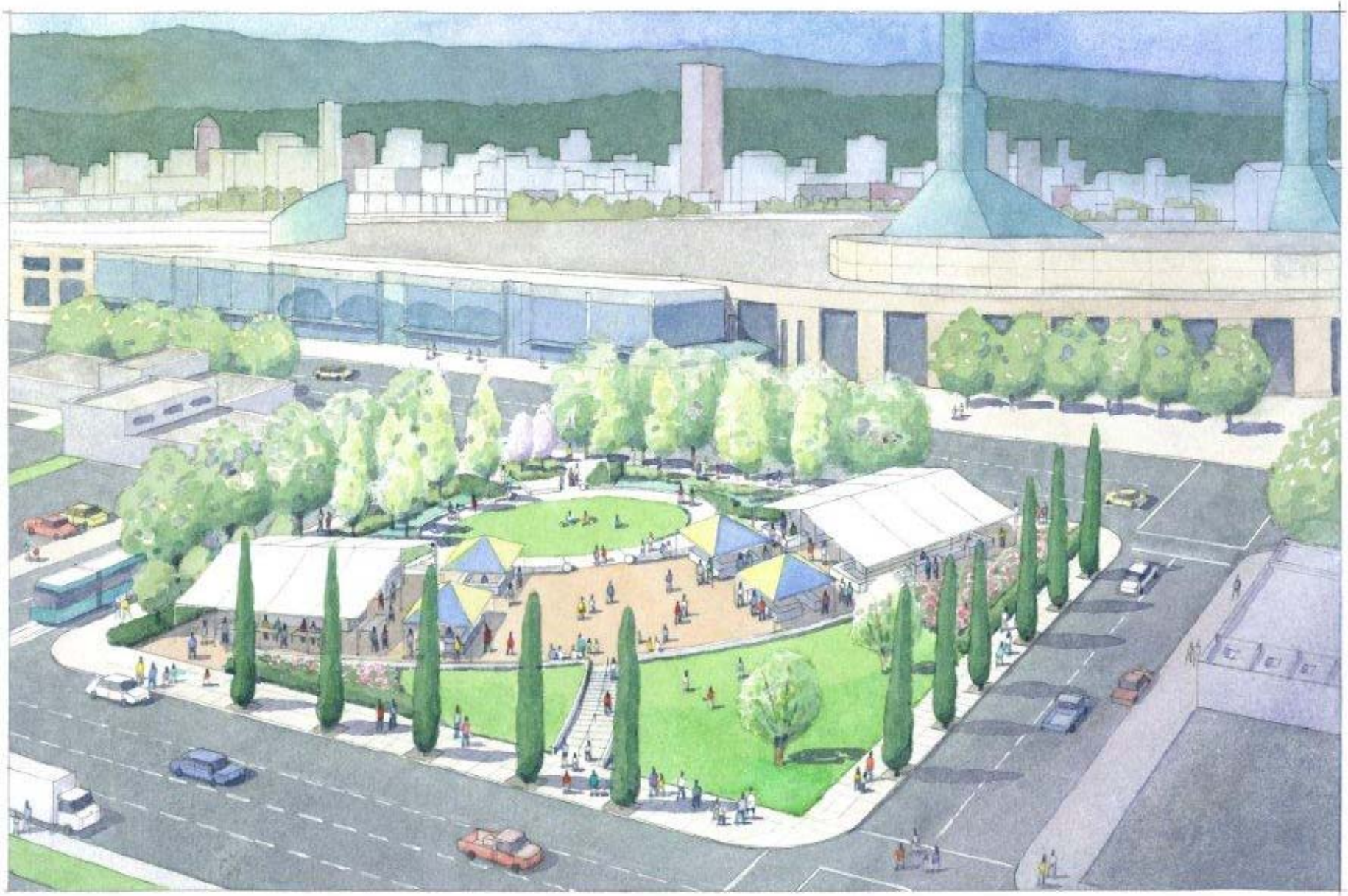
- Outreach Efforts – Increase the agency's outreach to FOTA, minority, women and emerging small businesses and organizations that promote diversity:
    - Host at least two "meet and greet" events that allow MWESB and FOTA contractors to meet agency project managers. (we also plan to include employment outreach and information at the meet and greet events)
    - Attend meetings and events that support minorities and women: National Association of Minority Contractors of Oregon, Oregon Association of Minority Entrepreneurs, Oregon Tradeswoman Network, Hispanic Metropolitan Chamber, and others.
    - Provide lists of planned capital improvements and upcoming bid opportunities to FOTA and MWESB contractors.
    - Participation in the above should include project managers, supervisory staff, and procurement staff.

- Contract Sizing – Better package contracts into a size and scope that is attractive to MWESB contractors. If projects are designed with small businesses in mind, they can be scoped and bid out within the informal threshold (under $100,000), it can result in increased competition and decreases costs.

- Sheltered Market Program – Adopt the existing Metro sheltered market program for construction related projects between $5,000 and $50,000 which are bid only among MWESB contractors. (Add FOTA contractors)

- MWESB Contacts – Adopt the Metro practice of contacting one MBE, one WBE, and one ESB for all purchases between $5,000 and $50,000 (including one from within FOTA).

- Bonding and Insurance – Do not require bonds of any type (bid, performance, payment) on contracts under $100,000 as it is a common obstacle and an added cost for small businesses. With the exception of more technical projects where a bond would be desired.



Bureau of Financial Services
Richard F. Goward Jr., Director & CFO
1120 S.W. Fifth Avenue, Rm. 1250
Portland, Oregon 97204-1912
(503) 823-5288
FAX (503) 823-5384
TDD (503) 823-6868

CITY OF PORTLAND

OFFICE OF MANAGEMENT AND FINANCE

Sam Adams, Mayor
Jack D. Graham, Chief Administrative Officer

July 21, 2011

Mark Campbell
Multnomah County
501 SE Hawthorne Blvd
Portland, OR 97214

RE: Refunding of bonds related to Visitor's Development Initiative

Mark:

This memorandum is provided to inform you of the City's intent to refund certain outstanding bonds issued pursuant to the Visitor Development Initiative ("VDI") originally developed under the Visitor Facilities Intergovernmental Agreement between the City of Portland (the "City"), Multnomah County (the "County") and the Metropolitan Service District ("Metro") in 2000.

The Portland City Council has approved an Ordinance to authorize refunding of the City's outstanding Limited Tax Revenue Bonds, 2001Series A (Oregon Convention Center Completion Project) and Limited Tax Revenue Bonds, 2001 Series C (PCPA) (collectively, the "Refunded Bonds") for debt service savings. The refunding will be structured such to produce approximately equal annual debt service savings, currently estimated to be approximately $400,000 annually through Fiscal Year 2029-30.

The Intergovernmental Agreement dictates the priority of use for certain VDI revenues collected by the County. The first priority of those certain VDI revenues are for payment of bonds issued by the City related to the Oregon Convention Center Completion Project, including related refunding bonds. The second priority under the IGA is payment of City-issued bonds related to PCPA, including related refunding bonds. If the 2011 Series C Bonds are included in the refunding, the 2011 Series A refunding bonds may collapse these two liens together for purposes of the bond security, however the Intergovernmental Agreement will still govern the cash flow priority. The City will maintain a record of the 2011 Series A refunding bonds allocation between the two projects (Convention Center and PCPA) for purposes of tracking the VDI revenue cash flow. Therefore, execution of the refunding will not impact the flow of funds or the terms of the Intergovernmental Agreement. The refunding will reduce the overall annual bond

payment requirements, allowing additional VDI revenues to flow to lower priority uses as described in the Intergovernmental Agreement.

The City anticipates issuing the refunding bonds in September 2011. Please contact me with any questions or concerns.

Sincerely,

Eric Johansen
City Treasurer
City of Portland
(503) 823-6851
eric.johansen@portlandoregon.gov

Cc: Daniel B. Cooper, Metro
Linda Meng, City Attorney, City of Portland
Jack Graham, Chief Administrative Officer, City of Portland
B. Jonas Biery, Debt Manager, City of Portland

MERC Commission Meeting

August 3, 2011
12:30 pm

4.0 - Venue Business Reports

OCC Event Analysis Monthly Revenue Report June 2011

Event Name	Start Date	Actual Attend	Event Rank	Event Type	Event Class	Event Status	Event Indicator	Occupied Sq Feet	Event Days	In/Out Days	Travel Portland	OCC Actual Adver	OCC Actual Catering	OCC Actual Concess	OCC Actual Parking	OCC Actual Eq Rental	OCC Actual AV Eqip	OCC Actual Utilities	OCC Actual Phone	OCC Actual Booth Carpet Cln	OCC Actual Box Office	OCC Actual Misc	OCC Actual Rent	OCC Actual Labor	OCC Actual Total
Future of Our Salmon: A Tribal Vision of Restoration in the Columbia River Basin	06/01/11	215	New	Meeting/Seminar	Meeting	Settled	Regional	25,200	2	0		$0	$23,021	$0	$0	$0	$14,673	$0	$0	$0	$0	$1,080	$2,800	$4,470	$46,044
OCC JUN 2011 MISC NON-EVENT ACTIVITIES/BILLINGS	06/01/11	1	Accounting/Non-Event	Accounting/Non-event	Accounting/Non-Event	Settled		0	30	0		$0	$813	$14	$190	$0	$0	$0	$0	$0	$0	$2,128	$0	$0	$3,144
OSCPA: Audits of Defined Contribution Pension Plans (Emphasizing 401k Plans) - NEW!	06/01/11	31	Repeat	Meeting/Seminar	Meeting	Settled	State	2,203	1	0		$0	$1,199	$0	$162	$30	$431	$0	$0	$0	$0	$319	$295	$0	$2,436
StructureOregon 2011	06/01/11	85	New	Meeting/Seminar	Meeting	Settled		10,584	1	0		$0	$5,357	$0	$0	$320	$2,318	$644	$99	$0	$0	$640	$1,580	$554	$11,512
Metropolitan Exposition Recreation Commission	06/01/11	45	In-house	Meeting/Seminar	In-house	Settled		2,346	1	0		$0	$325	$0	$0	$0	$0	$0	$0	$0	$0	$50	$0	$0	$376
OSCPA: Current Practice Issues and Solutions in Audits of Employee Benefit Plans	06/02/11	24	Repeat	Meeting/Seminar	Meeting	Settled	State	2,203	1	0		$0	$867	$0	$120	$30	$431	$0	$0	$0	$0	$319	$295	$0	$2,062
OSCPA: Technology Conference	06/02/11	76	Repeat	Meeting/Seminar	Meeting	Settled	State	17,420	2	0		$0	$5,250	$0	$720	$0	$1,890	$83	$0	$0	$0	$1,023	$3,000	$0	$11,965
2011 Public Risk Management Association Annual Conference	06/03/11	900	New	Annual Convention/Conference	Convention w/ Tradeshow	Settled	National	495,034	6	0	TRUE	$0	$78,550	$0	$0	$0	$1,440	$15,349	$8,289	$2,472	$0	$8,634	$28,400	$6,173	$149,307
OSCPA: Accounts Payable Fraud: Overlooked Schemes and How to Detect and Prevent Them - NEW!	06/03/11	15	Repeat	Meeting/Seminar	Meeting	Settled	State	1,582	1	0		$0	$676	$0	$78	$30	$400	$0	$0	$0	$0	$168	$160	$0	$1,512
Public Risk Management Pre-Con -- In House	06/03/11	6	In-house	Accounting/Non-event	In-house	Settled	Local	0	1	0		$0	$19	$0	$0	$0	$0	$0	$0	$0	$0	$45	$0	$0	$64
Oregon Law Institute - Annual Employment Law Update	06/03/11	120	Repeat	Meeting/Seminar	Meeting	Settled		4,105	1	0		$0	$776	$0	$63	$0	$165	$83	$0	$0	$0	$390	$1,100	$0	$2,577
World Wide Group - Regional Rallies	06/04/11	600	Repeat	Meeting/Seminar	Meeting	Settled	Regional	6,921	1	0		$0	$130	$0	$0	$0	$390	$83	$0	$0	$0	$165	$1,850	$55	$2,673

OCC Event Analysis Monthly Revenue Report June 2011

Event Name	Start Date	Actual Attend	Event Rank	Event Type	Event Class	Event Status	Event Indicator	Occupied Sq Feet	Event Days	In/Out Days	Travel Portland	OCC Actual Adver	OCC Actual Catering	OCC Actual Concess	OCC Actual Parking	OCC Actual Eq Rental	OCC Actual AV Eqip	OCC Actual Utilities	OCC Actual Phone	OCC Actual Booth Carpet Cln	OCC Actual Box Office	OCC Actual Misc	OCC Actual Rent	OCC Actual Labor	OCC Actual Total
Spirit Mountain Casino Grand Floral Parade Chalet Row 2011	06/11/11	182	Repeat	Community Event	Food & Beverage/Catering	Settled	Local	0	1	5		$0	$1,397	$0	$0	$0	$0	$83	$0	$0	$0	$840	$1,150	$0	$3,470
OSCPA: Agribusiness Conference	06/07/11	52	Non-profit	Meeting/Seminar	Meeting	Settled		8,700	1	0		$0	$2,114	$0	$276	$0	$355	$83	$0	$0	$0	$504	$1,075	$0	$4,407
Hoffman Corporation	06/07/11	125	Repeat	Meeting/Seminar	Meeting	Settled	Local	3,750	1	0		$0	$809	$0	$0	$0	$255	$0	$0	$0	$0	$0	$545	$0	$1,609
OSCPA: Real-World Business Ethics: A Case Study Approach (4 hours – Morning)	06/08/11	68	Repeat	Meeting/Seminar	Meeting	Settled	State	3,204	1	0		$0	$473	$0	$324	$30	$480	$0	$0	$0	$0	$252	$810	$0	$2,369
OSCPA: Tools of the Trade: Excel and Access Applications for Accountants in Industry - NEW!	06/09/11	25	Repeat	Meeting/Seminar	Meeting	Settled	State	1,458	1	0		$0	$958	$0	$102	$30	$400	$227	$0	$0	$0	$168	$210	$0	$2,095
Metro Multifamily Housing Association: 1st Annual Reverse Trade Show	06/09/11	120	New	Trade Show	Tradeshow	Settled	Local	12,600	1	0		$0	$4,532	$0	$0	$0	$0	$286	$0	$0	$0	$726	$3,500	$300	$9,344
LSVT LOUD Training	06/09/11	25	New	Training	Meeting	Settled	Local	4,908	2	0		$0	$2,550	$0	$0	$0	$860	$0	$0	$0	$0	$324	$1,260	$100	$5,094
Intel Design and Test Technology Conference 2011	06/10/11	1,700	Repeat	Annual Convention/Conference	Convention w/ Tradeshow	Settled		1,262,264	8	1	TRUE	$0	$395,799	$0	$45	$720	$375	$19,954	$34,245	$0	$0	$18,518	$50,540	$4,546	$524,741
Center for Ethics in Health Care "2011 Annual Statewide Palliative Care Conference"	06/10/11	420	Repeat	Annual Convention/Conference	Meeting	Settled	Local	29,484	1	0		$0	$15,807	$0	$0	$907	$8,105	$0	$99	$0	$0	$4,185	$3,380	$770	$33,253
Plumbers & Steamfitters Local 290 Graduation Banquet	06/11/11	481	Repeat	Dinner	Food & Beverage/Catering	Settled		18,900	1	3		$0	$38,996	$0	$0	$120	$160	$0	$0	$0	$0	$165	$0	$1,025	$40,466
Oregon State Bar - Special Needs Trusts and Race, Class, and Gender…	06/10/11	130	Repeat	Meeting/Seminar	Meeting	Settled		6,300	1	0		$0	$1,422	$0	$54	$0	$275	$303	$365	$0	$0	$966	$1,750	$0	$5,135

OCC Event Analysis Monthly Revenue Report June 2011

Event Name	Start Date	Actual Attend	Event Rank	Event Type	Event Class	Event Status	Event Indicator	Occupied Sq Feet	Event Days	In/Out Days	Travel Portland	OCC Actual Adver	OCC Actual Catering	OCC Actual Concess	OCC Actual Parking	OCC Actual Eq Rental	OCC Actual AV Eqip	OCC Actual Utilities	OCC Actual Phone	OCC Actual Booth Carpet Cln	OCC Actual Box Office	OCC Actual Misc	OCC Actual Rent	OCC Actual Labor	OCC Actual Total
OSCPA: Accounting and Auditing with Excel: Practical Applications for Maximum Performance - NEW!	06/10/11	0	Repeat	Meeting/Seminar	Meeting	Preliminary	State	1,458	1	0		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$210	$0	$210
Oregon Law Institute - Intellectual Property: Developments and New Challenges in the Digital Era	06/10/11	85	Repeat	Meeting/Seminar	Meeting	Settled		2,881	1	0		$0	$521	$0	$81	$0	$135	$83	$0	$0	$0	$215	$600	$0	$1,635
WECC: Western Electricity Coordinating Council: Compliance User Group (CUG) Meeting	06/14/11	320	New	Annual Convention/Conference	Convention	Settled	Regional	75,600	3	0	TRUE	$0	$47,093	$0	$0	$0	$2,923	$5,738	$4,725	$0	$0	$7,560	$0	$1,575	$69,614
Metro All Manager Meeting	06/14/11	140	Repeat	Meeting/Seminar	Meeting	Settled	Local	4,105	1	0		$0	$0	$0	$0	$0	$550	$0	$0	$0	$0	$0	$655	$0	$1,205
ESCO Corporation Meeting	06/15/11	40	New	Meeting/Seminar	Meeting	Settled	Local	2,835	1	0		$0	$110	$0	$222	$0	$65	$0	$0	$0	$0	$225	$975	$0	$1,597
Specialty Coffee Association of America: Pre-Show Planning Meeting	06/16/11	36	In-house	Meeting/Seminar	Meeting	Settled	Local	8,154	2	0		$0	$3,298	$0	$0	$0	$0	$0	$0	$0	$0	$48	$0	$0	$3,346
University of Western States Commencement	06/18/11	600	Repeat	Graduation	Meeting	Settled	Local	23,531	1	1		$0	$4,346	$0	$609	$56	$895	$166	$0	$0	$0	$165	$5,250	$220	$11,707
AMTC Auditions & Orientation	06/18/11	100	Repeat	Miscellaneous	Meeting	Settled		10,927	2	0		$0	$0	$0	$0	$40	$345	$83	$0	$0	$0	$0	$3,440	$250	$4,158
Marylhurst University Commencement 2011	06/18/11	2,500	New	Graduation	Meeting	Settled	Local	42,955	1	0		$0	$1,285	$0	$0	$168	$2,060	$249	$315	$0	$0	$275	$10,070	$442	$14,864
Oregon Convention Center - New Horizons Training	06/20/11	15	In-house	Meeting/Seminar	In-house	Settled		10,850	5	0		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
OSCPA: Ethics for CPAs: Independence, Confidentiality, Integrity, Objectivity & Fiduciary Duty – Understanding High Sensitivity Issues (4 hours PM)	06/20/11	80	Repeat	Meeting/Seminar	Meeting	Settled	State	4,105	1	0		$0	$441	$0	$192	$0	$0	$0	$0	$0	$0	$252	$360	$0	$1,245

OCC Event Analysis Monthly Revenue Report June 2011

Event Name	Start Date	Actual Attend	Event Rank	Event Type	Event Class	Event Status	Event Indicator	Occupied Sq Feet	Event Days	In/Out Days	Travel Portland	OCC Actual Adver	OCC Actual Catering	OCC Actual Concess	OCC Actual Parking	OCC Actual Eq Rental	OCC Actual AV Eqip	OCC Actual Utilities	OCC Actual Phone	OCC Actual Booth Carpet Cln	OCC Actual Box Office	OCC Actual Misc	OCC Actual Rent	OCC Actual Labor	OCC Actual Total
OSCPA: Professional Conduct & Ethics – AICPA and Oregon Board CPA Regulatory Update (4 hours – Morning)	06/20/11	60	Repeat	Meeting/Seminar	Meeting	Settled	State	4,105	1	0		$0	$602	$0	$462	$0	$160	$0	$0	$0	$0	$630	$360	$0	$2,214
OSCPA: Advanced Excel	06/21/11	26	Repeat	Meeting/Seminar	Meeting	Settled	State	4,105	1	0		$0	$1,002	$0	$120	$30	$235	$0	$0	$0	$0	$294	$460	$0	$2,141
Oregon Convention Center - Volunteers Annual Recognition & Awards Luncheon	06/21/11	48	Repeat	Lunch	In-house	Settled		1,818	1	0		$0	$825	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$825
MERC/Aramark Accounting Meeting	06/21/11	10	In-house	Meeting/Seminar	In-house	Settled	Local	0	1	0		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
OSCPA: Internal Controls for Small Business Accounting Systems	06/22/11	20	Repeat	Meeting/Seminar	Meeting	Settled	State	3,394	1	0		$0	$776	$0	$150	$0	$235	$0	$0	$0	$0	$252	$390	$0	$1,803
Oregon Convention Center Staff Retreat (DO NOT BOOK)	06/22/11	126	In-house	Meeting/Seminar	In-house	Settled	Local	6,300	1	0		$0	$2,843	$0	$0	$0	$0	$0	$0	$0	$0	$118	$0	$0	$2,960
OSCPA: Accounting & Auditing Conference	06/23/11	50	Repeat	Meeting/Seminar	Meeting	Settled	State	8,700	1	0		$0	$2,355	$0	$246	$0	$495	$0	$0	$0	$0	$541	$1,075	$0	$4,711
Oregon Christian Home Education Conference	06/24/11	2,300	New	Consumer/Public Show	Tradeshow	Settled		325,426	2	1		$0	$2,731	$0	$63	$0	$378	$5,467	$0	$0	$0	$1,414	$19,595	$865	$30,513
OSCPA: Innovative Tax Planning for Individuals and Sole Proprietors	06/23/11	22	Repeat	Meeting/Seminar	Meeting	Settled	State	3,394	1	0		$0	$901	$0	$108	$30	$112	$0	$0	$0	$0	$319	$390	$0	$1,860
OSCPA: PDF Documents - Beyond the Basics	06/23/11	26	Repeat	Meeting/Seminar	Meeting	Settled	State	3,251	1	0		$0	$726	$0	$90	$0	$235	$0	$0	$0	$0	$193	$350	$0	$1,594
Welcome JLC Live Team	06/23/11	7	In-house	Meeting/Seminar	In-house	Settled		0	1	0		$0	$88	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$88
Chase Home Lending	06/24/11	50	New	Lunch	Food & Beverage/Catering	Settled	National	6,060	5	1		$0	$24,748	$0	$0	$200	$0	$0	$248	$0	$0	$2,784	$0	$0	$27,980
Locata Pre-ION	06/23/11	22	New	Meeting/Seminar	Meeting	Settled	International	25,200	6	0		$0	$0	$0	$0	$135	$1,100	$264	$0	$0	$0	$900	$5,850	$0	$8,249

OCC Event Analysis Monthly Revenue Report June 2011

Event Name	Start Date	Actual Attend	Event Rank	Event Type	Event Class	Event Status	Event Indicator	Occupied Sq Feet	Event Days	In/Out Days	Travel Portland	OCC Actual Adver	OCC Actual Catering	OCC Actual Concess	OCC Actual Parking	OCC Actual Eq Rental	OCC Actual AV Eqip	OCC Actual Utilities	OCC Actual Phone	OCC Actual Booth Carpet Cln	OCC Actual Box Office	OCC Actual Misc	OCC Actual Rent	OCC Actual Labor	OCC Actual Total
Neighborhood Assistance Corporation of America: NACA Save the Dream Tour	06/24/11	1,200	New	Meeting/Seminar	Meeting	Settled	National	400,495	5	1	TRUE	$0	$965	$0	$0	$0	$90	$4,168	$8,650	$0	$0	$2,591	$26,500	$1,850	$44,814
Wells Fargo Home Mortgage	06/24/11	30	New	Meeting/Seminar	Food & Beverage/Catering	Settled	National	6,140	5	0		$0	$19,348	$0	$0	$0	$0	$0	$550	$0	$0	$1,557	$0	$0	$21,455
OSCPA: Excel PivotTables for Accountants – Part I (4 hours – Morning)	06/24/11	33	Repeat	Meeting/Seminar	Meeting	Settled	State	1,520	1	0		$0	$583	$0	$90	$0	$610	$0	$0	$0	$0	$126	$195	$0	$1,604
OSCPA: Excel Macros - Part I (4 hours - Afternoon) - NEW!	06/24/11	20	Repeat	Meeting/Seminar	Meeting	Settled	State	1,520	1	0		$0	$259	$0	$30	$0	$0	$0	$0	$0	$0	$151	$195	$0	$635
Oregon State Bar-Advanced Estate Planning	06/24/11	150	Repeat	Meeting/Seminar	Meeting	Settled		7,677	1	0		$0	$4,063	$0	$18	$0	$275	$422	$365	$0	$0	$1,620	$1,750	$0	$8,513
OSCPA: 2010 Health Care Reform Act: Critical Tax and Insurance Ramifications for You, Your Business and Your Clients (4 hours - Morning)	06/24/11	12	Repeat	Meeting/Seminar	Meeting	Settled	State	826	1	0		$0	$199	$0	$90	$30	$62	$0	$0	$0	$0	$277	$240	$0	$898
Handwriting Without Tears	06/24/11	14	Repeat	Meeting/Seminar	Meeting	Settled		1,818	1	0		$0	$191	$0	$0	$30	$252	$92	$0	$0	$0	$161	$570	$0	$1,296
OSCPA: Estate & Trust Conference	06/24/11	91	Repeat	Meeting/Seminar	Meeting	Settled	State	17,100	1	0		$0	$3,382	$0	$486	$0	$890	$0	$0	$0	$0	$756	$2,050	$0	$7,564
Western Winter Sports Reps Association 2011	06/28/11	375	Repeat	Retail	Convention w/ Tradeshow	Settled	Regional	305,000	3	2		$0	$0	$0	$0	$2,250	$0	$6,894	$0	$0	$0	$639	$15,068	$693	$25,545
OSCPA: Oregon Inheritance Tax (4 hours – Morning)	06/27/11	35	Repeat	Meeting/Seminar	Meeting	Settled	State	2,346	1	0		$0	$323	$0	$246	$0	$280	$0	$0	$0	$0	$277	$600	$0	$1,726
Hispanic Metropolitan Chamber Latino Employment & Business Fair	06/28/11	500	Repeat	Trade Show	Tradeshow	Settled		26,577	1	0		$0	$3,857	$0	$45	$0	$356	$368	$0	$0	$0	$165	$4,200	$0	$8,991
Oregon Convention Center - OPS training	06/28/11	18	In-house	Meeting/Seminar	In-house	Settled		756	1	0		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
TASTING for Donate Life Breakfast	06/28/11	3	In-house	Tasting	In-house	Settled		0	1	0		$0	$81	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$81
OCC and Travel Portland Sales Teams	06/29/11	10	In-house	Meeting/Seminar	In-house	Settled		0	1	0		$0	$176	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$176

OCC Event Analysis Monthly Revenue Report June 2011

Event Name	Start Date	Actual Attend	Event Rank	Event Type	Event Class	Event Status	Event Indicator	Occupied Sq Feet	Event Days	In/Out Days	Travel Portland	OCC Actual Adver	OCC Actual Catering	OCC Actual Concess	OCC Actual Parking	OCC Actual Eq Rental	OCC Actual AV Eqip	OCC Actual Utilities	OCC Actual Phone	OCC Actual Booth Carpet Cln	OCC Actual Box Office	OCC Actual Misc	OCC Actual Rent	OCC Actual Labor	OCC Actual Total
OSCPA: Advanced Management Accounting: Contemporary Cost Concepts - NEW!	06/29/11	16	Repeat	Meeting/Seminar	Meeting	Settled	State	1,520	1	0		$0	$651	$0	$78	$30	$775	$0	$0	$0	$0	$252	$240	$0	$2,026
IN-HOUSE: Aramark Tasting for Tektronix	06/29/11	15	Accounting/Non-Event	Tasting	In-house	Settled	Local	0	1	0		$0	$270	$0	$0	$0	$0	$0	$0	$0	$0	$8	$0	$0	$279
United Way: Diversity and Inclusion Community Forum	06/30/11	106	New	Breakfast	Food & Beverage/Catering	Settled	Local	4,000	1	0		$0	$4,290	$0	$72	$0	$370	$83	$0	$0	$0	$675	$0	$0	$5,490
OSCPA: Cases in Corporate Ethics: Discussion of Real Life Conflicts (4 hours – Morning)	06/30/11	23	Repeat	Meeting/Seminar	Meeting	Settled	State	4,105	1	0		$0	$361	$0	$102	$30	$400	$0	$0	$0	$0	$504	$405	$0	$1,802
OSCPA: Ethics in Turbulent Times: How the World is Changing for Financial Managers (4 hours – Afternoon)	06/30/11	17	Repeat	Meeting/Seminar	Meeting	Settled	State	4,105	1	0		$0	$251	$0	$102	$0	$0	$0	$0	$0	$0	$252	$405	$0	$1,010
Total		14,797						3,283,825															$206,148		$1,194,081

OCC Event Analysis Monthly Revenue Report June 2010 Historical Comparison

Event Name	Start Date	Actual Attend	Event Rank	Event Type	Event Class	Event Status	Event Indicator	Occupied Sq Feet	Event Days	In/Out Days	Travel Portland	OCC Actual Adver	OCC Actual Catering	OCC Actual Concess	OCC Actual Parking	OCC Actual Eq Rental	OCC Actual AV Eqip	OCC Actual Utilities	OCC Actual Phone	OCC Actual Booth Carpet Cln	OCC Actual Box Office	OCC Actual Misc	OCC Actual Rent	OCC Actual Labor	OCC Actual Total
OCC JUN 2010 MISC NON-EVENT ACTIVITIES/BILLINGS	06/01/10	1	Accounting/Non-Event	Accounting/ Non-event	Accounting/ Non-Event	Settled		0	30	0		$0	$62	$62	$29,180	$0	$0	$0	$0	$0	$231	$5,939	$0	$0	$35,474
Meeting for Mt. Hood Kiwanis Camp	06/01/10	15	New	Meeting/Seminar	Meeting	Settled	Local	0	1	0		$0	$280	$0	$0	$0	$0	$0	$0	$0	$0	$50	$0	$0	$330
Hoffman Corporation	06/01/10	100	Repeat	Meeting/Seminar	Meeting	Settled	Local	1,875	1	0		$0	$652	$0	$0	$0	$255	$79	$0	$0	$0	$0	$545	$0	$1,531
SCORE Chapter 11 Awards Banquet	06/02/10	228	Repeat	Dinner	Food & Beverage/Catering	Settled	Local	8,200	1	0		$0	$13,348	$1,144	$0	$0	$2,277	$0	$0	$0	$0	$0	$0	$1,350	$18,119
OSCPA: Right the First Time: Case Studies in Not-for-Profit Accounting and Auditing – NEW!	06/02/10	22	New	Meeting/Seminar	Meeting	Settled	State	1,772	1	0		$0	$815	$0	$85	$30	$400	$0	$0	$0	$0	$185	$185	$0	$1,700
Blockbuster Training Meeting	06/02/10	63	New	Meeting/Seminar	Meeting	Settled	Regional	1,818	1	0		$0	$1,884	$0	$0	$0	$75	$79	$0	$0	$0	$120	$450	$0	$2,608
OSCPA: FASB Review and Update - Common GAAP Issues Impacting All CPAs – NEW!	06/03/10	22	New	Meeting/Seminar	Meeting	Settled	State	1,923	1	0		$0	$1,106	$0	$75	$0	$400	$0	$0	$0	$0	$160	$225	$0	$1,966
OSCPA: Accounting and Reporting Practices of Not-for-Profit Organizations	06/03/10	31	New	Meeting/Seminar	Meeting	Settled	State	1,772	1	0		$0	$795	$0	$80	$30	$400	$0	$0	$0	$0	$160	$185	$0	$1,650
Pri-Med Access	06/04/10	275	Repeat	Meeting/Seminar	Meeting	Settled	Local	76,126	2	1		$0	$24,998	$0	$0	$525	$870	$1,814	$0	$0	$0	$4,581	$13,000	$0	$45,788
Oregon Law Institute -2010 Annual Employment Law Update	06/04/10	168	Repeat	Meeting/Seminar	Meeting	Settled	State	4,000	1	0		$0	$1,189	$324	$80	$0	$200	$79	$0	$0	$0	$663	$1,000	$0	$3,535
Council of State Territorial Epidemiologists (CSTE) 2010 Annual Meeting	06/07/10	0	New	Annual Convention/ Conference	Convention w/ Tradeshow	Settled	National	376,768	3	3	TRUE	$0	$126,761	$6,763	$0	$0	$1,272	$6,212	$8,778	$412	$0	$9,088	$37,400	$2,897	$199,582
OSCPA: Advanced FASB Review and Update: Tackling the Tougher GAAP Issues – NEW!	06/04/10	22	New	Meeting/Seminar	Meeting	Settled	State	1,772	1	0		$0	$866	$0	$90	$30	$400	$0	$0	$0	$0	$185	$185	$0	$1,756
CSTE Pre-Con -- In House	06/04/10	15	In-house	Accounting/ Non-event	In-house	Settled	Local	0	1	0		$0	$47	$0	$0	$0	$0	$0	$0	$0	$0	$42	$0	$0	$89

OCC Event Analysis Monthly Revenue Report June 2010 Historical Comparison

Event Name	Start Date	Actual Attend	Event Rank	Event Type	Event Class	Event Status	Event Indicator	Occupied Sq Feet	Event Days	In/Out Days	Travel Portland	OCC Actual Adver	OCC Actual Catering	OCC Actual Concess	OCC Actual Parking	OCC Actual Eq Rental	OCC Actual AV Eqip	OCC Actual Utilities	OCC Actual Phone	OCC Actual Booth Carpet Cln	OCC Actual Box Office	OCC Actual Misc	OCC Actual Rent	OCC Actual Labor	OCC Actual Total
World Wide Group - Regional Rallies	06/05/10	450	Repeat	Meeting/Seminar	Meeting	Settled	Regional	8,200	1	0		$0	$130	$0	$0	$0	$390	$79	$0	$0	$0	$165	$2,350	$55	$3,169
The Art Institute of Portland - A Feast for the Eyes	06/05/10	908	New	Fashion Show/Pageant	Consumer Public	Settled	Local	31,212	1	0		$0	$2,999	$4,407	$0	$1,840	$12,554	$239	$0	$0	$83	$275	$3,000	$4,581	$29,979
American Association for Aerosol Research Planning Meeting	06/07/10	5	In-house	Meeting/Seminar	In-house	Settled	Local	0	1	0		$0	$51	$0	$0	$0	$0	$0	$0	$0	$0	$25	$0	$0	$76
KeyBank Grand Floral Parade Chalet Row 2010	06/12/10	250	Repeat	Community Event	Food & Beverage/Catering	Settled	Local	0	1	5		$0	$3,139	$0	$0	$0	$0	$79	$0	$0	$0	$489	$76	$100	$3,883
MERC/Aramark - - ARAMARK meeting	06/07/10	10	In-house	Meeting/Seminar	In-house	Settled	Local	0	1	0		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
2010 Western Star Trucks Regional Training Tour	06/08/10	75	Repeat	Training	Meeting	Settled	Regional	90,000	2	1		$0	$6,469	$0	$0	$225	$0	$1,032	$0	$0	$0	$1,219	$4,600	$0	$13,545
OSCPA: Accountants Guide to Detecting and Preventing Internal Fraud, Theft and Abuse	06/08/10	13	New	Meeting/Seminar	Meeting	Settled	State	2,170	1	0		$0	$524	$0	$65	$0	$400	$0	$0	$0	$0	$160	$280	$0	$1,429
Project Management Training - RLI Program	06/09/10	25	Repeat	Meeting/Seminar	In-house	Settled	Local	1,010	1	0		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
OSCPA: Accountants Guide to Fraud and Abuse in Government and Non-Profits – NEW!	06/09/10	33	New	Meeting/Seminar	Meeting	Settled	State	2,170	1	0		$0	$1,203	$0	$125	$0	$400	$0	$0	$0	$0	$160	$280	$0	$2,168
OSCPA: Health Care for Accountants	06/10/10	83	New	Meeting/Seminar	Meeting	Settled	State	4,000	1	0		$0	$488	$0	$355	$30	$220	$0	$0	$0	$0	$345	$850	$0	$2,288
OSCPA: Leadership and Coaching Essentials for the CPA - Adapted From the Leadership Strategies of Football's Leading Coaches – NEW!	06/11/10	15	New	Meeting/Seminar	Meeting	Settled	State	1,458	1	0		$0	$857	$0	$80	$30	$400	$0	$0	$0	$0	$300	$185	$0	$1,852

OCC Event Analysis Monthly Revenue Report June 2010 Historical Comparison

Event Name	Start Date	Actual Attend	Event Rank	Event Type	Event Class	Event Status	Event Indicator	Occupied Sq Feet	Event Days	In/Out Days	Travel Portland	OCC Actual Adver	OCC Actual Catering	OCC Actual Concess	OCC Actual Parking	OCC Actual Eq Rental	OCC Actual AV Eqip	OCC Actual Utilities	OCC Actual Phone	OCC Actual Booth Carpet Cln	OCC Actual Box Office	OCC Actual Misc	OCC Actual Rent	OCC Actual Labor	OCC Actual Total
Project Management Training - RLI Program	06/11/10	25	Repeat	Meeting/Seminar	In-house	Settled	Local	1,010	1	0		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Welcome Portland FAM Attendees	06/11/10	38	New	Reception	In-house	Settled	Local	0	1	0		$0	$152	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$152
Metro Public Relations Retreat	06/11/10	7	In-house	Meeting/Seminar	In-house	Settled	Local	0	1	0		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Oregon Law Institute - Green Business Law	06/11/10	40	Repeat	Meeting/Seminar	Meeting	Settled	State	2,231	1	0		$0	$376	$0	$48	$0	$135	$79	$0	$0	$0	$156	$650	$0	$1,444
Leverage Episode 311	06/14/10	200	New	Film/Photoshoot	Miscellaneous/Other	Settled	Local	370,788	1	3		$100	$795	$0	$650	$0	$0	$10,000	$259	$0	$0	$0	$2,800	$1,172	$15,776
Residential Exchange Program (REP) Mediation Session	06/11/10	70	New	Meeting/Seminar	Meeting	Settled	Local	6,472	1	0		$0	$0	$0	$0	$0	$350	$0	$0	$0	$0	$0	$1,320	$0	$1,670
Center for Ethics in Health Care "2010 Annual Statewide Palliative Care Conference"	06/11/10	450	Repeat	Annual Convention/ Conference	Meeting	Settled	Local	29,484	1	0		$0	$14,929	$0	$0	$833	$9,070	$0	$99	$0	$0	$4,169	$3,090	$1,339	$33,528
Local 290 Plumbers and Steamfitters Graduation Banquet	06/12/10	375	Repeat	Dinner	Food & Beverage/Catering	Settled	Local	12,600	1	0		$0	$30,602	$651	$0	$120	$160	$0	$0	$0	$0	$165	$0	$825	$32,524
MERC-Metro Transisition Meeting -- In-House	06/14/10	25	In-house	Accounting/ Non-event	In-house	Settled	Local	0	1	0		$0	$191	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$191
Leverage Episode 312	06/17/10	200	New	Film/Photoshoot	Miscellaneous/Other	Settled	Local	462,838	2	4		$100	$1,500	$0	$1,070	$540	$0	$10,000	$518	$0	$0	$0	$4,600	$1,444	$19,772
OCC Summer Retreat	06/16/10	110	In-house	Meeting/Seminar	In-house	Settled	Local	79,900	1	0		$0	$3,034	$0	$0	$0	$0	$0	$0	$0	$0	$118	$0	$0	$3,151
OCC Welcomes GMIC - Oregon	06/17/10	25	New	Reception	In-house	Settled	Local	1,158	1	0		$0	$490	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$490
OSCPA: Form 1120S – Schedule K-1 Analysis – Basis Calculations & Distributions for S Corporations	06/17/10	23	New	Meeting/Seminar	Meeting	Settled	State	1,772	1	0		$0	$809	$0	$75	$0	$440	$0	$0	$0	$0	$185	$185	$0	$1,694
Aramark Meeting	06/17/10	50	In-house	Meeting/Seminar	In-house	Settled	Local	647	1	0		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0

OCC Event Analysis Monthly Revenue Report June 2010 Historical Comparison

Event Name	Start Date	Actual Attend	Event Rank	Event Type	Event Class	Event Status	Event Indicator	Occupied Sq Feet	Event Days	In/Out Days	Travel Portland	OCC Actual Adver	OCC Actual Catering	OCC Actual Concess	OCC Actual Parking	OCC Actual Eq Rental	OCC Actual AV Eqip	OCC Actual Utilities	OCC Actual Phone	OCC Actual Booth Carpet Cln	OCC Actual Box Office	OCC Actual Misc	OCC Actual Rent	OCC Actual Labor	OCC Actual Total
Oregon Convention Center - Volunteers Annual Recognition & Awards Luncheon	06/17/10	38	In-house	Lunch	In-house	Settled	Local	1,874	1	0		$0	$756	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$756
The Value Stream Mapping Forum	06/17/10	60	New	Meeting/Seminar	Meeting	Settled	Local	3,204	1	0		$0	$245	$0	$0	$0	$340	$0	$0	$0	$0	$126	$925	$0	$1,636
University of Western States Commencement	06/19/10	950	Repeat	Graduation	Meeting	Settled	Local	17,035	1	1		$0	$6,124	$0	$408	$106	$725	$158	$0	$0	$0	$165	$2,475	$220	$10,381
OSCPA: Form 1065 – Schedule K-1 Analysis – Basis Calculations & Distributions for Partnerships & LLCs	06/18/10	24	New	Meeting/Seminar	Meeting	Settled	State	1,772	1	0		$0	$886	$0	$75	$0	$440	$0	$0	$0	$0	$160	$185	$0	$1,746
Marylhurst University Commencement 2010	06/19/10	2,400	New	Graduation	Meeting	Settled	Local	39,751	1	0		$0	$793	$1,393	$0	$175	$2,010	$79	$0	$0	$0	$275	$9,050	$434	$14,209
Western Winter Sports Reps Association 2010	06/22/10	325	Repeat	Retail	Convention w/ Tradeshow	Settled	Regional	247,132	3	1		$0	$0	$2,787	$0	$2,196	$0	$3,900	$0	$0	$0	$750	$11,140	$289	$21,062
Travel Portland Annual Awards Program 2010	06/23/10	420	Repeat	Breakfast	Food & Beverage/Catering	Settled	Local	34,200	1	1	TRUE	$0	$10,721	$0	$90	$0	$730	$1,200	$0	$0	$0	$165	$0	$0	$12,906
American Industrial Hygiene Association - Planning Meeting	06/22/10	6	In-house	Meeting/Seminar	In-house	Settled	Local	0	1	0		$0	$12	$0	$0	$0	$0	$0	$0	$0	$0	$54	$0	$0	$66
National Town Meeting - America Speaks: Our Budget, Our Economy	06/26/10	550	New	Meeting/Seminar	Meeting	Settled	National	81,000	1	3		$0	$23,299	$0	$870	$0	$320	$3,157	$3,430	$0	$0	$3,354	$9,900	$1,470	$45,800
Inhouse: MPI Board Meeting	06/23/10	25	In-house	Meeting/Seminar	In-house	Settled	Local	3,750	1	0		$0	$177	$0	$0	$0	$0	$0	$0	$0	$0	$34	$0	$0	$210
Aramark Meeting - Union Vote	06/23/10	50	In-house	Meeting/Seminar	In-house	Settled	Local	647	1	0		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$200	$0	$200
Society for the Study of Evolution - 2010	06/26/10	1,900	New	Annual Convention/ Conference	Convention w/ Tradeshow	Settled	National	582,526	4	2	TRUE	$0	$181,044	$13,124	$0	$0	$33,820	$732	$7,316	$482	$0	$17,350	$34,400	$4,306	$292,574
Oregon Christian Home Education Conference	06/25/10	2,000	New	Consumer/Public Show	Tradeshow	Settled	State	240,983	2	1		$0	$324	$15,337	$608	$1,400	$733	$4,065	$0	$0	$0	$1,327	$12,700	$715	$37,208

OCC Event Analysis Monthly Revenue Report June 2010 Historical Comparison

Event Name	Start Date	Actual Attend	Event Rank	Event Type	Event Class	Event Status	Event Indicator	Occupied Sq Feet	Event Days	In/Out Days	Travel Portland	OCC Actual Adver	OCC Actual Catering	OCC Actual Concess	OCC Actual Parking	OCC Actual Eq Rental	OCC Actual AV Eqip	OCC Actual Utilities	OCC Actual Phone	OCC Actual Booth Carpet Cln	OCC Actual Box Office	OCC Actual Misc	OCC Actual Rent	OCC Actual Labor	OCC Actual Total
National Deaf People of Color Conference II	06/25/10	85	New	Annual Convention/ Conference	Convention w/ Tradeshow	Settled	National	13,302	2	1	TRUE	$0	$4,055	$212	$0	$0	$0	$402	$0	$0	$0	$115	$7,438	$100	$12,322
Oregon State Bar - Basic Estate Planning and Administration	06/25/10	230	Repeat	Meeting/Seminar	Meeting	Settled	State	14,163	1	0		$0	$3,965	$0	$64	$0	$305	$158	$365	$0	$0	$2,627	$3,200	$0	$10,684
Larry Hernandez and Roberto Tapia	06/26/10	1,938	Repeat	Dance	Consumer Public	Settled	Local	182,856	2	0		$0	-$30	$25,475	$0	$1,700	$0	$2,343	$0	$0	$628	$2,085	$4,000	$1,126	$37,327
Handwriting Without Tears	06/26/10	14	Repeat	Meeting/Seminar	Meeting	Settled	Local	811	1	0		$0	$213	$0	$0	$30	$275	$0	$0	$0	$0	$185	$0	$0	$703
iEvoBio: Informatics for Phylogenetics, Evolution and Biodiversity	06/29/10	165	New	Meeting/Seminar	Meeting	Settled	Local	8,010	2	0		$0	$5,641	$439	$0	$60	$910	$600	$2,500	$0	$0	$1,818	$1,310	$350	$13,628
OSCPA: Fair Value Accounting: A Critical New Skill for All CPAs	06/29/10	34	New	Meeting/Seminar	Meeting	Settled	State	2,398	1	0		$0	$1,170	$0	$85	$30	$550	$0	$0	$0	$0	$185	$335	$0	$2,355
OSCPA: Inheritance Tax and Related Estate Planning Issues in Oregon	06/30/10	42	New	Meeting/Seminar	Meeting	Settled	State	1,772	1	0		$0	$266	$0	$130	$0	$280	$0	$0	$0	$0	$185	$375	$0	$1,236
Totals		15,723						3,062,332															$175,074		$999,916

PCPA MONTHLY ANALYSIS **JUNE 2011**

FACILITY NAME	DATE	PRESENTER	EVENT	LOAD-IN/ LOAD-OUT DARK DAYS	NO. OF PERF.	TOTAL ATTEND.	PAID ATTEND.	% SOLD	GROSS TICKET SALES	RENT	CHARGES & REIMBURSE.	USER'S FEE	SOUVEN.	GROSS FOOD & BEV.	GROSS REVENUE EARNED
KELLER	6/3	Live Nation	The Moody Blues	0	1	1,970	1,896	64%	$125,282	$8,500	$12,421	$7,093	$1,920	$6,407	$36,341
	6/24	Legacy Health	M. Poppins Postshow Reception	0	1	50	0		$0	$0	$0	$0	$0	$4,862	$4,862
ASCH	6/3	Metro Youth Symphony	Season Performance 3	0	1	835	767	28%	$14,056	$1,855	$4,113	$1,726	$0	$669	$8,363
	6/6	Oregon Heath Sciences Univ	Graduations	0	2	2,699	0		$0	$7,175	$4,451	$0	$0	$16,834	$28,460
	6/11	Double Tee Concerts	Lyle Lovett & John Hiatt	0	1	2,553	2,591	93%	$124,200	$8,500	$7,207	$7,160	$0	$7,622	$30,489
	6/13	World Affairs Council	Nicholas Kristof	0	1	1,454	1,644	59%	$54,402	$3,340	$2,874	$4,284	$0	$850	$11,348
	6/16	Oregon Symphony	Wynton Marsalis	0	1	2,463	2,501	90%	$126,249	$5,955	$6,834	$7,146	$0	$4,941	$24,876
	6/18	Portland Gay Men's Chorus	Revolution!	0	1	852	905	33%	$27,259	$2,545	$6,153	$2,054	$68	$2,195	$13,015
	6/24	Live Nation	Chelsea Handler	0	1	2,694	2,729	98%	$211,230	$11,000	$6,879	$11,956	$1,227	$17,795	$48,857
	6/29	Monqui Presents	A Perfect Circle	0	1	2,574	2,715	98%	$149,325	$10,465	$19,752	$8,452	$4,006	$15,027	$57,702
NEWMARK	5/9 to 6/5	Oregon Children's Theatre	A Wrinkle in Time	12	27	15,178	17,397	73%	$116,823	$5,690	$26,474	$4,054	$0	see May	$36,218
	6/7 to 11	Billings Dance Center	Dance Recitals	4	2	880	901	51%	$21,388	$6,420	$7,802	$2,027	$0	$885	$17,134
	6/12	Multnomah Athletic Club	Dance Recitals	0	1	529	0		$0	$1,585	$3,013	$0	$75	$234	$4,907
	6/17	Portland Gay Symphonic Band	Testament of Freedom	0	1	216	138	16%	$2,240	$1,135	$2,707	$365	$0	$3,054	$7,261
	6/18	Bravo Portland	Melissa Manchester	0	1	411	414	47%	$10,028	$1,135	$2,466	$1,125	$80	$389	$5,195
	6/19 to 25	Westside Dance	Dance Recitals	7	4	3,627	2,136	58%	$42,720	$9,165	$12,309	$4,806	$326	$2,912	$29,518
WINNINGSTAD	6/4	Travel Portland	Familiarization Dinner	0	1	66	0		$0	$530	$2,351	$0	$0	$7,126	$10,007
	6/16 to 19	Portland Taiko	Drums at Work, Drums at Play	1	3	575	436	50%	$10,009	$1,250	$1,866	$1,046	$0	$66	$4,228
	6/20	Jane A Theatre Company	Portland Musical Theatre Awards	0	1	172	0		$0	$450	$538	$0	$0	see ArtBar	$988
	6/25	Payam Entertainment	Namjoo: Unplugged	0	1	141	115	39%	$4,515	$760	$1,083	$288	$0	$0	$2,131
BRUNISH HALL	6/28	Third Rail Repertory Theatre	Auditions	0	1	22	0		$0	$0	$71	$0	$0	$0	$71
A. HATFIELD HALL	6/8	PCPA Foundation	Walk of Stars Luncheon	1	1	144	0		$0	$0	$0	$0	$0	$3,984	$3,984
	6/9	PCPA Noontime Showcase	Combat Center Show Band	0	1	115	0		$0	$0	$0	$0	$0	$21	$21
	6/29	PCPA Volunteers	Summer Arts on Main	0	1	185	0							$0	$0
	6/29	PCPA Music on Main	Celilo	0	1	206	0							$1,849	$1,849
KELLER CAFÉ														closed	$0
ARTBAR														$9,292	$9,292
PCPA CATERING														$6,103	$6,103
		TOTALS		**25**	**58**	**40,611**	**37,285**	**60%**	**$1,039,726**	**$87,455**	**$131,364**	**$63,582**	**$7,702**	**$113,117**	**$403,220**

PCPA MONTHLY ANALYSIS **JUNE 2010**

FACILITY NAME	DATE	PRESENTER	EVENT	LOAD-IN/ LOAD-OUT DARK DAYS	NO. OF PERF.	TOTAL ATTEND.	PAID ATTEND.	% SOLD	GROSS TICKET SALES	RENT	CHARGES & REIMBURSE.	USER'S FEE	SOUVEN.	GROSS FOOD & BEV.	GROSS REVENUE EARNED
KELLER	5/31 to 6/6	Oregon Ballet Theatre	Dance United/Raymonda	3	5	6,994	7,307	49%	$388,859	$4,530	$28,858	$3,654	$0	$23,963	$61,005
ASCH	6/1	Oregon Health Sciences Univ	Graduations	0	2	2,497	0		$0	$4,560	$4,275	$0	$0	$15,690	$24,525
	6/2	Let's Talk Entertainment	Maya Angelou	0	1	2,470	2,500	90%	$127,402	$8,500	$3,848	$7,352	$583	$2,666	$22,949
	6/4 to 5	Live Nation	Sting	0	2	5,224	5,341	97%	$582,721	$27,000	$41,262	$32,983	$3,554	$25,420	$130,219
	6/6	Metropolitan Youth Symphony	Summer Salute	0	1	886	885	32%	$14,090	$1,420	$4,273	$1,770	$0	$0	$7,463
	6/15	Gladstone High School	Graduation	0	1	740	0		$0	$1,135	$1,763	$0	$0	$0	$2,898
	6/16	Seattle Theatre Group	Imogen Heap	0	1	1,332	1,372	50%	$36,358	$2,925	$9,199	$2,744	$714	$5,023	$20,605
	6/19	Portland Gay Men's Chorus	Music From the Heartland	0	1	1,034	901	32%	$31,527	$2,545	$5,218	$2,264	$0	$2,069	$12,096
	6/27	University of Oregon	Verdi Requiem	0	1	1,111	860	31%	$31,412	$2,545	$3,395	$2,097	$0	$564	$8,601
NEWMARK	5/10 to 6/6	Oregon Children's Theatre	Sideways Stories	10	29	15,116	20,344	80%	$110,818	$4,555	$25,353	$0	$0	$598	$30,506
	6/9 to 12	Billings Dance Center	Dance Recitals	3	2	834	843	48%	$20,010	$6,695	$7,681	$1,686	$0	$724	$16,786
	6/13	Multnomah Athletic Club	Dance Recitals	1	1	502	0		$0	$1,585	$2,604	$0	$66	$81	$4,336
	6/14	Clackamas Charter Schools	Graduation	0	1	740	0		$0	$1,135	$1,763	$0	$0	$1,638	$4,536
	6/19	Portland Mormon Choir	Endearing Charms	0	1	757	774	88%	$16,039	$1,325	$2,829	$1,548	$491	$218	$6,411
	6/23 to 26	Westside Dance Academy	Dance Recitals	3	4	2,214	2,284	65%	$45,800	$8,600	$12,641	$4,568	$251	$2,577	$28,637
WINNINGSTAD	5/27 to 6/5	Portland State University	Crimes of the Heart	12	7	573	317	16%	$2,597	$10,010	$10,577	$804	$0	$0	$21,391
	6/11 to 12	Firesign Theatre	The Legendary Firesign Thea.	0	2	497	484	83%	$20,843	$1,470	$1,317	$1,180	$243	$0	$4,210
	6/17 to 20	Portland Taiko	Ten Tiny Taiko Dances	2	3	709	713	81%	$12,557	$2,690	$2,918	$1,426	$0	$103	$7,137
	6/21	Jane A Theatre Company	Musical Theatre Awards	0	1	120	0		$0	$450	$482	$0	$0	$0	$932
A. HATFIELD HALL	6/9	PCPA Noontime Showcase	Zimba	0	1	157	0		$0	$0	$0	$0	$0	$27	$27
	6/30	PCPA Volunteers	Summer Arts on Main	0	1	97	0		$0	$0	$0	$0	$0	$0	$0
	6/30	PCPA Music on Main	Pancake Breakfast	0	1	474	0		$0	$0	$0	$0	$0	$2,864	$2,864
KELLER CAFÉ	June													$13,024	$13,024
ARTBAR	June													$11,235	$11,235
PCPA CATERING	June													$9,945	$9,945
		TOTALS		**34**	**69**	**45,078**	**44,925**	**60%**	**$1,441,033**	**$93,675**	**$170,256**	**$64,076**	**$5,902**	**$118,429**	**$452,338**

Expo Center Event Analysis

June 2011		Consumer	Trade	Misc.	Conv.	# of Events	Event Days	I/O Days	Use %	Attendance	Rental	Equipment	Concessions	West Delta Bar & Grill	Catering	Utilities	Parking	Total
Centennial High School Graduation	7			1		1	1	2		2,473	4,325	1,200					5,652	11,177
Rose City Rollers - Season 6 Championship	18			1		1	1	1		1,902	3,675	2,250	11,828		1,075	1,192	6,575	26,595
Collectors West Gun and Knife Show	17-19	1				1	3	2		4,107	14,850	500	7,493	1,480		1,021	19,000	44,344
Vehicle Market Research	21-26			1		1	6	2		81	17,700				1,917	643	648	20,908
		1		**3**		**4**	**11**	**7**	**13%**	**8,563**	**40,550**	**3,950**	**19,321**	**1,480**	**2,992**	**2,856**	**31,875**	**103,024**
FY 2010-11																		
July		3		5		7	17	8	28%	16,513	118,034	1,737	91,719		9,347	7,473	85,089	313,399
August		1		3		4	7	4	6%	7,214	28,005	500	22,606		4,113	942	28,634	84,800
September		6	1	2		10	20	17	36%	23,889	111,341	1,330	49,704		2,067	14,297	93,937	272,676
October		4	1	3		8	18	13	26%	27,975	117,013	1,848	85,233		26,417	29,769	139,856	400,136
November		5		2		7	18	14	51%	43,655	112,420	500	53,956		3,391	19,674	151,875	341,816
December		2		1		3	10	12	16%	35,738	84,150	4,953	128,843			11,158	153,155	382,259
January		4		4		8	19	17	57%	32,440	236,170	8,853	141,821	28,224	74,526	20,825	179,817	690,236
February		5		8		13	29	20	68%	73,130	221,010	3,021	383,451	30,064	21,742	41,130	292,167	992,585
March		8		5		13	27	18	75%	63,333	190,760	3,621	173,293	20,623	18,813	30,955	235,764	673,829
April		6		1		7	15	16	32%	46,821	142,750	869	236,756	14,451	1,547	6,687	79,219	482,279
May		4	2	3		9	17	18	16%	11,062	60,319	1,075	33,155	1,242	59,417	10,792	52,137	218,137
June		**1**		**3**		**4**	**11**	**7**	**13%**	**8,563**	**40,550**	**3,950**	**19,321**	**1,480**	**2,992**	**2,856**	**31,875**	**103,024**
Total to Date		49	4	40	0	93	208	164	35%	390,333	1,462,522	32,257	1,419,858	96,084	224,372	196,558	1,523,525	4,955,176
Month to Month Comparison		**0**	**0**	**-1**	**0**	**-1**	**4**	**1**	**35%**	**-2,400**	**14,424**	**-350**	**-10,836**	**1,480**	**-444**	**836**	**-2,634**	**2,476**
Year to Date Comparison		**-18**	**1**	**12**	**0**	**-5**	**-14**	**-23**	**-1%**	**-30,283**	**33,129**	**-4,836**	**-97,153**	**96,084**	**1,011**	**-8,323**	**43,617**	**63,529**
FY 2009-10																		
July		3				3	10	7	27%	17,662	88,958	1,375	100,895		5,000	9,689	87,906	293,823
August		4		1		5	10	8	12%	10,179	27,600	1,483	32,861			2,080	33,667	97,691
September		10		4		14	31	27	41%	30,039	136,994	3,106	81,530		5,349	29,648	134,313	390,940
October		5		5		11	24	18	32%	26,720	92,242	2,836	110,235		11,489	28,257	110,805	355,864
November		8				8	26	22	58%	69,085	142,143	1,903	65,784		1,058	18,552	184,705	414,145
December		2				2	6	5	16%	33,814	77,410	1,625	127,317			10,655	137,326	354,333
January		5	1	6		12	24	18	55%	32,102	240,275	11,015	171,711		79,833	22,365	161,829	687,028
February		6		3		9	22	22	62%	81,063	203,208	2,730	408,157		17,190	37,639	305,241	974,165
March		9		1		10	25	18	53%	47,929	161,608	2,261	121,293		14,978	26,209	167,759	494,108
April		9	1	1		10	20	22	50%	48,991	164,798	1,306	239,180		23,188	10,345	72,402	511,219
May		5	1	3		9	17	14	18%	12,069	68,031	3,153	27,891		61,840	7,422	49,446	217,783
June		**1**		**4**		**5**	**7**	**6**	**11%**	**10,963**	**26,126**	**4,300**	**30,157**		**3,436**	**2,020**	**34,509**	**100,548**
Total to Date		67	3	28		98	222	187	36%	420,616	1,429,393	37,093	1,517,011		223,361	204,881	1,479,908	4,891,647

MERC Commission Meeting

August 3, 2011
12:30 pm

6.0 - Action Agenda

METROPOLITAN EXPOSITION RECREATION COMMISSION

RESOLUTION NO. 11-19

For the purpose of amending the contracts with Brown Contracting Inc. for the Block 26 Redevelopment project and requesting the Metro Council amend the FY 2011-12 through 2014-15 Capital Improvement Plan.

WHEREAS, the Oregon Convention Center is constructing full block improvements including landscaping, storm water planters, a concrete plaza, seatwalls and other amenities to Block 26 through a partnership with Metro's Parks and Environmental Services Department and a lease with the Portland Development Commission; and

WHEREAS, MERC entered into two separate contracts with Brown Contracting Inc. for concrete installation in the amount of $219,400 and general site work for the amount of $127,300; and

WHEREAS, additional work was required due to poor soil conditions, utility confirmation and unknown permitting requirements imposed by the City of Portland after the initial award of the above mentioned contracts; and

WHEREAS, MERC Staff request that the contract with Brown Contracting Inc. for concrete installation be amended to $270,000 and the contract with Brown Contracting Inc. for general site work to be amended to $183,098; and

WHEREAS, MERC Staff had to address unknown permitting requirements imposed by the City of Portland, design and engineering consultation, testing and survey for a total of $12,500; and

WHEREAS, Section 3(B), and 8(A)(1)(d) of MERC's Contracting and Purchasing Rules allow the Commission to approve the requested contract amendments by resolution; and

WHEREAS, adequate appropriation exists to fund this increase to the Block 26 project upon approval by the MERC and MERC will request that the Metro Council amend the FY 2011-12 through FY 2014-15 Capital Improvement Plan to reflect this change plus an additional $20,000 contingency in case of any other anticipated costs.

BE IT THEREFORE RESOLVED that the Metropolitan Exposition Recreation Commission:

1. Approves the amendment of the contract with Brown Contracting Inc. for Block 26 concrete and steel from the original amount of $219,400 to amount not to exceed $270,000.

2. Approves the amendment of the contract with Brown Construction Inc. for general site work from the amount of $127,300 to an amount not to exceed $183,098.

3. Approves the increase in the general project budget for construction of Block 26 Plaza Redevelopment Project in an amount not to exceed $12,500 for additional permit fees, design and engineering consultation and testing and survey requirements.

4. Requests that the Metro Council amend the FY 2011-12 through FY 2014-15 Capital Improvement Plan to reflect a total budget of $798,898 for this project.

5. Authorizes the MERC General Manager to execute the contract amendments on behalf of the Commission in substantially the same forms as attached in Exhibit A.

Passed by the Commission on August 3, 2011.

_____
Chair

Approved As to Form:
Alison Kean Campbell, Acting Metro Attorney

By: _____
Nathan A. Schwartz Sykes
Senior Attorney

_____
Secretary/Treasurer

MERC STAFF REPORT

Agenda Item/Issue: For the purpose of amending the contracts with Brown Contracting Inc. for the Block 26 Redevelopment project, and authorizing the General Manager to amend contracts with Brown Contracting Inc for concrete installation and general site work and miscellaneous other project expenses and requesting that the Metro Council amend the FY 2011-12 through 2014-15 Capital Improvement Plan.

Resolution No: 11-19

Date: August 3, 2011 **Presented by: Jeff Blosser and Lydia Neill**

BACKGROUND: The Oregon Convention Center, Portland Development Commission and Metro's Parks and Environmental Services Department have formed a partnership to construct the plaza improvements to Block 26. This project entails removing a building that was unused and beyond its useful life to improve an underutilized site for the public's benefit. It is in the best interest of Metro and the public to complete improvements to the site to allow use of the site for outdoor events, events associated with the Oregon Convention Center and provide a neighborhood amenity. The redevelopment of a new plaza space will be accomplished by construction of a rain garden, an underground detention system to retain all stormwater on site, construction of a large concrete plaza as an event space, installation of concrete seatwalls, landscaping and extensive sidewalk and street tree improvements. This project is included in the 2010–2011 adopted budget as approved at the September 1, 2010 MERC Commission meeting.

Staff is acting as the general contractor for this project to create more opportunities for MWESB and FOTA businesses. The project was divided into seven different bid packages to allow for higher MWESB and FOTA participation. Three bid packages (paver installation, site furnishing and demolition of sidewalks and street trees) were small enough to be bid through Metro's Sheltered Market Program, wherein only State of Oregon Certified MWESBs are solicited. This direct outreach was conducted to 99 MWESB firms. A total of 18 firms from this direct solicitation were within the FOTA area. On February 23, 2011 seven MWESB contractors submitted bids for this work. Their bids ranged from $21,000 to $36,000.

The bid documents for the larger bid packages (general site work, concrete and steel reinforcement, landscaping and irrigation installation, and electrical installation) included a 15% MWESB participation goal as well as a 10% FOTA participation goal. Three of the bidders were certified MWESB Contractors. Only one of the lowest responsive and responsible bidders intend to subcontract out any work and there is no dedicated MWESB sub-contractor participation. Of these larger bid packages only two of four were bids over $100,000.

As the lowest responsive bidder, Brown Contracting Inc. was awarded contracts for site excavation ($127,300) and concrete and steel reinforcement ($219,400).

Issue

During the excavation portion of the work, staff encountered poor sub-surface soil conditions that have required additional excavation and placement of fill material to maintain an adequate base for driveway construction. Work was authorized to proceed to address these issues so the overall schedule was not impacted. Brown Contacting Inc. removed approximately 679 cubic yards of additional material and placed additional aggregate fill. Additional testing was completed by Carlson Engineering to ensure that an adequate depth of removal was obtained. In addition to this work the City of Portland Bureau of Transportation and will require removal and replacement of damaged sections of curb on Oregon and, Pacific and Grand Avenue prior to construction of new sidewalks. The Bureau of Environmental Services required additional storm water permits for installation of the site drainage system. The total value of this over excavation of poor soils and replacement of damaged curb will increase the value of the two contracts for Brown Contracting Inc. to $183,098 (general site work) and $270,000 (concrete).

FISCAL IMPACT: The FY2010-11 adopted budget includes a total of $660,000 for the Block 26 Plaza Redevelopment Project. The new cost of the Plaza project is $798,898. Carry over appropriation is available in the FY 11-12 budget to cover the additional $138,898 due to the completion and timing of capital projects crossing the fiscal year. If additional resources are required, staff will bring a budget amendment to the Commission in the fall.

RECOMMENDATION: Staff recommends that the Metropolitan Exposition-Recreation Commission adopt Resolution No. 11-19 approving the amendments to Brown Contracting Inc. to perform general site work and concrete installation and increasing the overall project budget for miscellaneous permitting and project expenses, relating to the Block 26 Plaza Redevelopment project and authorizing the General Manager to execute the amendment to this contract; and further recommends that the Commission request the Metro Council amend the FY 2011-12 through 2014-15 Capital Improvement Plan.

Block 26 Plaza Redevelopment: General Site Work

Change Order

METROPOLITAN EXPOSITION RECREATION COMMISSION

A SERVICE OF METRO

Exhibit A to Resolution No. 11-19

CHANGE ORDER NO. 1

CONTRACT NO. 301042

This Amendment hereby amends the above titled contract between the Metropolitan Exposition Recreation Commission, an appointed commission of Metro, a metropolitan service district organized under the laws of the State of Oregon and the Metro Charter ("MERC"), and Brown Contracting, hereinafter referred to as "Contractor."

This amendment is a change order to the original Scope of Work as follows:

- Over excavation of poor soils and installation of engineered fill in roadway area

MERC shall pay Contractor for services performed and materials delivered under this amendment in the amount not to exceed **$55,798.23**, for a total contract amount not to exceed **$183,098.23.**

Except for the above, all other conditions and covenants remain in full force and effect.

IN WITNESS TO THE ABOVE, the following duly authorized representatives of the parties referenced have executed this Amendment.

CONTRACTOR	MERC
By_____	By_____ Teri Dresler, General Manager
Title _____	
Date_____	Date_____

Block 26 Plaza Redevelopment: Concrete and Steel Reinforcement Installation

Change Order

METROPOLITAN EXPOSITION RECREATION COMMISSION

A SERVICE OF METRO

Exhibit A to Resolution No. 11-19

CHANGE ORDER NO. 6

CONTRACT NO. 301043

This Amendment hereby amends the above titled contract between the Metropolitan Exposition Recreation Commission, an appointed commission of Metro, a metropolitan service district organized under the laws of the State of Oregon and the Metro Charter ("MERC"), and Brown Contracting, hereinafter referred to as "Contractor."

This amendment is a change order to the original Scope of Work as follows:

- Replace and repair damaged curb along Oregon, Pacific Streets and Grand Avenues

MERC shall pay Contractor for services performed and materials delivered under this amendment in the amount not to exceed **$30,000**, for a total contract amount not to exceed **$270,000**

Except for the above, all other conditions and covenants remain in full force and effect.

IN WITNESS TO THE ABOVE, the following duly authorized representatives of the parties referenced have executed this Amendment.

CONTRACTOR	MERC
By_____	By_____ Teri Dresler, General Manager
Title _____	
Date_____	Date_____

METROPOLITAN EXPOSITION RECREATION COMMISSION

Resolution No. 11-20

For the Purpose of Approving the Terms of the Fourth Amendment to the Broadway Series Agreement.

WHEREAS, the Portland Opera Association and Key Brand Theatrical Group Inc., an Oregon joint venture ("Presenter") have presented Broadway Theatre at the Portland Center for the Performing Arts ("PCPA") pursuant to the 1997 Broadway Series Agreement and various amendments to this agreement (collectively referred to as the "Broadway Series Agreement"); and

WHEREAS, on December 13, 2006, MERC authorized an extension of the Broadway Series Agreement through the 2015-2016 season but agreed that certain fees and charges would be negotiated at a later date; and

WHEREAS, the parties have agreed upon the User Fees, House Package and Family Show rates through the 2015-2016 season;

WHEREAS, PCPA staff recommends that the Metropolitan Exposition Recreation Commission approve the terms of the Fourth Amendment.

BE IT THEREFORE RESOLVED AS FOLLOWS:

1. The Metropolitan Exposition Recreation Commission approves the terms and conditions of the Fourth Amendment to the Broadway Series Agreement in substantially the form attached hereto as Exhibit "A"; and

2. The Metropolitan Exposition Recreation Commission authorizes the General Manager to execute the Fourth Amendment to the Broadway Series Agreement on behalf of the Commission, in substantially the form attached hereto as Exhibit "A".

Passed by the Commission on August 3, 2011.

_____
Chair

Approved as to Form:
Alison Kean Campbell, Acting Metro Attorney

By:_____
Nathan A. Schwartz Sykes
Senior Attorney

_____
Secretary-Treasurer

MERC Staff Report

Agenda Item/Issue: For the Purpose of approving the Terms of the Fourth Amendment to the Broadway Series Agreement and authorizing the General Manager for Visitor Venues to execute the amendment.

Resolution No.: 11-20 **Presented By:** Robyn Williams

Date: August 3, 2011

Background and Analysis:

In September, 1997 the Commission approved a joint venture group (Portland Opera and what is currently known as Broadway Across America) to present a single Broadway Series at PCPA. The initial agreement was 5 years with extensions and financial terms renegotiated for 3 additional seasons. In March 2003, new terms and conditions for seasons through 07/08 were negotiated and in December 2006 a second amendment was approved by the Commission for Broadway seasons beginning in FY08-09 through 2015-2016. This amendment established rental rates for the subsequent 8 years in order to participate in a West Coast block booking that would assist in bringing the most popular shows to Portland. A third amendment to the contract was approved in September 2010 to amend user fees for the years 2010-2011 and 2011-2012 for subscription sales only.

This fourth amendment to the contract is to establish user fees and house package rates for the remaining five years on the contract for Broadway shows as well as family shows. The user fee is a fee that is added to all paid tickets. The house package includes cleaning, equipment rental, front of house staff (ushers and ticket takers), house sound and lighting equipment, security, followspot rental, and washer/dryer usage.

The "mega hit" Broadway Shows (Lion King, Wicked, Phantom, Jersey Boys) are seeking confirmed bookings further and further in the future. By establishing rates and fees in advance, Broadway Across America is in a better position to negotiate for these top shows and bring them to Portland. It also aligns us with venues in Seattle and Costa Mesa so we can continue to leverage a west coast block that makes us attractive to popular shows.

Fiscal Impact:

User fee will increase $0.25 per year in the next three years of the contract-except for subscription tickets in 2012 which increase $0.50 as stated in the third amendment- and will hold at $4.00 for the remaining two years. This will generate an estimated $432,676 in additional revenues over the remaining five years of the contract assuming current attendance levels and an eight week series per year. The Family Show user fee will increase $0.25 per ticket every two years but is not included in the above revenue estimate as Broadway Across America has presented no family shows to date.

The house package increases an average of 3% per year to insure it continues to cover labor costs and associated overhead.

Recommendation: Staff recommends that the Metropolitan Exposition Recreation Commission approve the Terms of the Fourth Amendment to the Broadway Series Agreement.

Exhibit A to Resolution 11-20

FOURTH AMENDMENT TO
BROADWAY SERIES AGREEMENT

This Fourth Amendment is made and entered into by and between the Metropolitan Exposition Recreation Commission (hereinafter "MERC") and Portland Opera Association and Key Brand Theatrical Group Inc., a joint venture, (hereinafter "Presenter") including all parent companies, members, affiliates, subsidiaries, successors and assigns. MERC and Presenter will be collectively referred to as "the Parties."

RECITALS

1. MERC is an appointed commission of Metro, a municipal corporation.

2. Presenter is an Oregon joint venture.

3. The parties have entered into a Broadway Series Agreement, the First Amendment to the Broadway Series Agreement, the Second Amendment to the Broadway Series Agreement and the Third Amendment to the Broadway Series Agreement (hereinafter collectively referred to as "the Agreement").

4. In the Second Amendment the parties agreed that the User Fees, House Package and Family Show rates would be determined for years 2011-2016 of the Agreement at a later date.

5. The parties have agreed to the User Fees, House Package and Family Show rates for years 2011-2016.

NOW, THEREFORE, in consideration of the mutual covenants of the Parties hereto, and upon the express terms and conditions hereinafter set forth, it is agreed by and between them as follows:

1.

The parties hereby agree that the User Fees, House Package and Family Show rates shall be increased as provided in Exhibit A-1 and Exhibit A-2 to this Fourth Amendment. All other terms and conditions of the Agreement shall remain the same.

2.

<u>AMENDMENT DOCUMENTS</u>

The Amendment documents together form the Agreement between MERC and the Presenter. All determination of the precedence of, discrepancy in, or conflicts regarding the Amendment documents shall be in accord with the following order, with the highest precedence item at the top:

a. This Fourth Amendment to Broadway Series Agreement.

b. The Third Amendment to Broadway Series Agreement.

c. The Second Amendment to Broadway Series Agreement.

d. The First Amendment to Broadway Series Agreement.

e. The Broadway Series Agreement.

f. The standard PCPA Limited License Agreement.

g. Amendment to the Commission's policies and procedures which are in effect as of the date hereof, a copy of which is attached, or are enacted subsequent to the date of this Amendment.

PRESENTER

By:_____

Name:_____
Portland Opera Association

Date:_____

By:_____

Name:_____
Key Brand Theatrical Group, Inc.

Date:_____

METROPOLITAN EXPOSITION RECREATION COMMISSION

By:_____

Name:_____
MERC

Date:_____

EXHIBIT A-1 TO FOURTH AMENDMENT

FOR BROADWAY SHOWS AT KELLER AUDITORIUM AND ARLENE SCHNITZER CONCERT HALL

		BASE RENT: HIGH SEASON SEPTEMBER - MAY	BASE RENT: LOW SEASON JUNE-AUGUST	% RENT = 1.5%>$600K CAPPED @	USER FEE	HOUSE PACKAGE	DARK TIME RENT
	< $600K	$ 25,260.00	$ 21,480.00				
2008-2009	$600K-$800K	$ 27,550.00	$ 23,410.00	$ 37,500.00	$ 3.25	$ 18,950.00	$ 12,630.00
	> $800K	$ 31,000.00	$ 26,340.00				
	< $600K	$ 26,020.00	$ 22,120.00				
2009-2010	$600K-$800K	$ 28,380.00	$ 24,110.00	$ 37,500.00	$ 3.25	$ 19,520.00	$ 13,010.00
	> $800K	$ 31,930.00	$ 27,130.00				
	< $600K	$ 26,800.00	$ 22,780.00				
2010-2011	$600K-$800K	$ 29,230.00	$ 24,830.00	$ 37,500.00	3.50/3.25	$ 20,110.00	$ 13,400.00
	> $800K	$ 32,890.00	$ 27,940.00				
				% RENT = 1.5%>$650K CAPPED @			
	< $650K	$ 27,600.00	$ 23,460.00				
2011-2012	$650K-$850K	$ 30,110.00	$ 25,570.00	$ 40,000.00	3.50/3.75*	$ 20,713.00	$ 13,800.00
	> $850K	$ 33,880.00	$ 28,780.00				
	< $650K	$ 28,430.00	$ 24,160.00				
2012-2013	$650K-$850K	$ 31,010.00	$ 26,340.00	$ 40,000.00	$ 3.75	$ 21,542.00	$ 14,210.00
	> $850K	$ 34,900.00	$ 29,640.00				
	< $650K	$ 29,280.00	$ 24,880.00				
2013-2014	$650K-$850K	$ 31,940.00	$ 27,130.00	$ 40,000.00	$ 4.00	$ 22,188.00	$ 14,640.00
	> $850K	$ 35,950.00	$ 30,530.00				
	< $650K	$ 30,160.00	$ 25,630.00				
2014-2015	$650K-$850K	$ 32,900.00	$ 27,940.00	$ 42,500.00	$ 4.00	$ 22,854.00	$ 15,080.00
	> $850K	$ 37,030.00	$ 31,450.00				
	< $650K	$ 31,060.00	$ 26,400.00				
2015-2016	$650K-$850K	$ 33,890.00	$ 28,780.00	$ 42,500.00	$ 4.00	$ 23,539.00	$ 15,530.00
	> $850K	$ 38,140.00	$ 32,390.00				

Reduction of 5% of Base Rent to apply to all weeks for weeks presented in excess of eight (8). (Excludes family shows and shows held in Newmark Theater)

Base Rents, Percentage Rents, Rent Caps and House Packages are prorated by eighths for weeks containing fewer than or more than eight performances.
Percentage rent is due in addition to bse rent. Gross is defined as gross box office receipts less user fee
Dark-Time rates are pro-rated by sevenths.

House package to include cleaning, equipment rental, front of house staff (ushers and ticket takers), house sound and lighting equipment, all permanently attached stage equipment, security, utilities, follow-spot rental, washer/dryer
* User fee of 3.75 in 2011-2012 is on subscription tickets only.

Miscellaneous
One full page in the show program for every show presented will be made available for use by PCPA. Presenter will make a "best effort" to place this page in the first half of the program.

Bottled water will be allowed in the seating area for all performances; additional food and beverage as mutually agreed upon.

The letter of credit requirement will remain the same as the requirement in the original agreement.

Exhibit A-2 to Fourth Amendment

FAMILY SHOWS

		RENT		HOUSE PACKAGE	TICKET PRICE	USER FEE	LOAD-IN/REH DAY
	1 PERF DAY	$ 3,240.00	1P	$ 2,200.00	< $20	$ 1.25	
2008-2009	2 PERF DAY	$ 4,640.00	2P	$ 4,400.00	$20-$25	$ 1.50	$ 2,320.00
	3 PERF DAY	$ 6,730.00	3P	$ 6,600.00	$25-$30	$ 1.75	
					>$30 & CAP	$ 2.00	
	1 PERF DAY	$ 3,340.00	1P	$ 2,270.00	< $25	$ 1.50	
2009-2010	2 PERF DAY	$ 4,780.00	2P	$ 4,540.00	$25-$30	$ 1.75	$ 2,390.00
	3 PERF DAY	$ 6,930.00	3P	$ 6,810.00	$30-$35	$ 2.00	
					>$35 & CAP	$ 2.25	
	1 PERF DAY	$ 3,440.00	1P	$ 2,340.00	< $25	$ 1.50	
2010-2011	2 PERF DAY	$ 4,920.00	2P	$ 4,680.00	$25-$30	$ 1.75	$ 2,460.00
	3 PERF DAY	$ 7,140.00	3P	$ 7,020.00	$30-$35	$ 2.00	
					>$35 & CAP	$ 2.25	
	1 PERF DAY	$ 3,540.00	1P	$ 2,410.00	< $25	$ 1.50	
2011-2012	2 PERF DAY	$ 5,070.00	2P	$ 4,820.00	$25-$30	$ 1.75	$ 2,530.00
	3 PERF DAY	$ 7,350.00	3P	$ 7,230.00	$30-$35	$ 2.00	
					>$35 & CAP	$ 2.25	
	1 PERF DAY	$ 3,650.00	1P	$ 2,482.00	< $25	$ 1.75	
2012-2013	2 PERF DAY	$ 5,220.00	2P	$ 4,965.00	$25-$30	$ 2.00	$ 2,610.00
	3 PERF DAY	$ 7,570.00	3P	$ 7,447.00	$30-$35	$ 2.25	
					>$35 & CAP	$ 2.50	
	1 PERF DAY	$ 3,760.00	1P	$ 2,557.00	< $25	$ 1.75	
2013-2014	2 PERF DAY	$ 5,380.00	2P	$ 5,114.00	$25-$30	$ 2.00	$ 2,690.00
	3 PERF DAY	$ 7,800.00	3P	$ 7,670.00	$30-$35	$ 2.25	
					>$35 & CAP	$ 2.50	
	1 PERF DAY	$ 3,870.00	1P	$ 2,633.00	< $25	$ 2.00	
2014-2015	2 PERF DAY	$ 5,540.00	2P	$ 5,267.00	$25-$35	$ 2.00	$ 2,770.00
	3 PERF DAY	$ 8,030.00	3P	$ 7,900.00	$35-$40	$ 2.25	
					>$40 & CAP	$ 2.50	
	1 PERF DAY	$ 3,990.00	1P	$ 2,712.00	< $25	$ 2.00	
2015-2016	2 PERF DAY	$ 5,710.00	2P	$ 5,425.00	$25-$35	$ 2.00	$ 2,850.00
	3 PERF DAY	$ 8,270.00	3P	$ 8,137.00	$35-$40	$ 2.25	
					>$40 & CAP	$ 2.50	

MERC Commission Meeting

August 3, 2011
12:30 pm

7.0 - Expo Center Marketing and Communications Plan Presentation

PORTLAND expo CENTER

MARKETING & COMMUNICATIONS PLAN

PRESENTED BY GARD COMMUNICATIONS | AUGUST 3, 2011

PURPOSE

Identify strategies, tactics and messaging

GOALS

Maximize core business, generate new

Increase awareness/visibility

Maintain leading position

DISCOVERY

Interviews, surveys, SWOT, audit

AUDIENCES

Planners, Exhibitors, Attendees/Community

The Portland Expo Center's location, flexibility and service make it the perfect choice for consumer trade shows, events and meetings of all sizes.

friendly

inviting

easy

accessible

connected

modern

destination

clean

flexible

fun

great service

good value

strength in the market

...where it all comes together

PORTLAND

expo

CENTER

SIGNAGE & WAYFINDING

www.expocenter.org

It's all happening at

PORTLAND expo CENTER

AUGUST

19-21 Collectors West
Gun and Knife Show
Lorem ipsum dolor sit amet, consectetuer adipiscing elit, sed diam nonummy. ***Ut wisi enim ad, ig quis nostrud exerci tation ullamcorper.***

SEPTEMBER

10-11 **Grow Big Expo**
Lorem ipsum dolor sit amet, consectetuer adipiscing elit, sed diam nonummy. ***Ut wisi enim ad, ig quis nostrud exerci tation ullamcorper.***

10 Rose City LIve
Model Horse Show
Lorem ipsum dolor sit amet, consectetuer adipiscing elit, sed diam nonummy. ***Ut wisi enim ad, ig quis nostrud exerci tation ullamcorper.***

12 **Northwest Quilting Expo**
Lorem ipsum dolor sit amet, consectetuer adipiscing elit, sed diam nonummy. ***Ut wisi enim ad, ig quis nostrud exerci tation ullamcorper.***

ATTENDEES

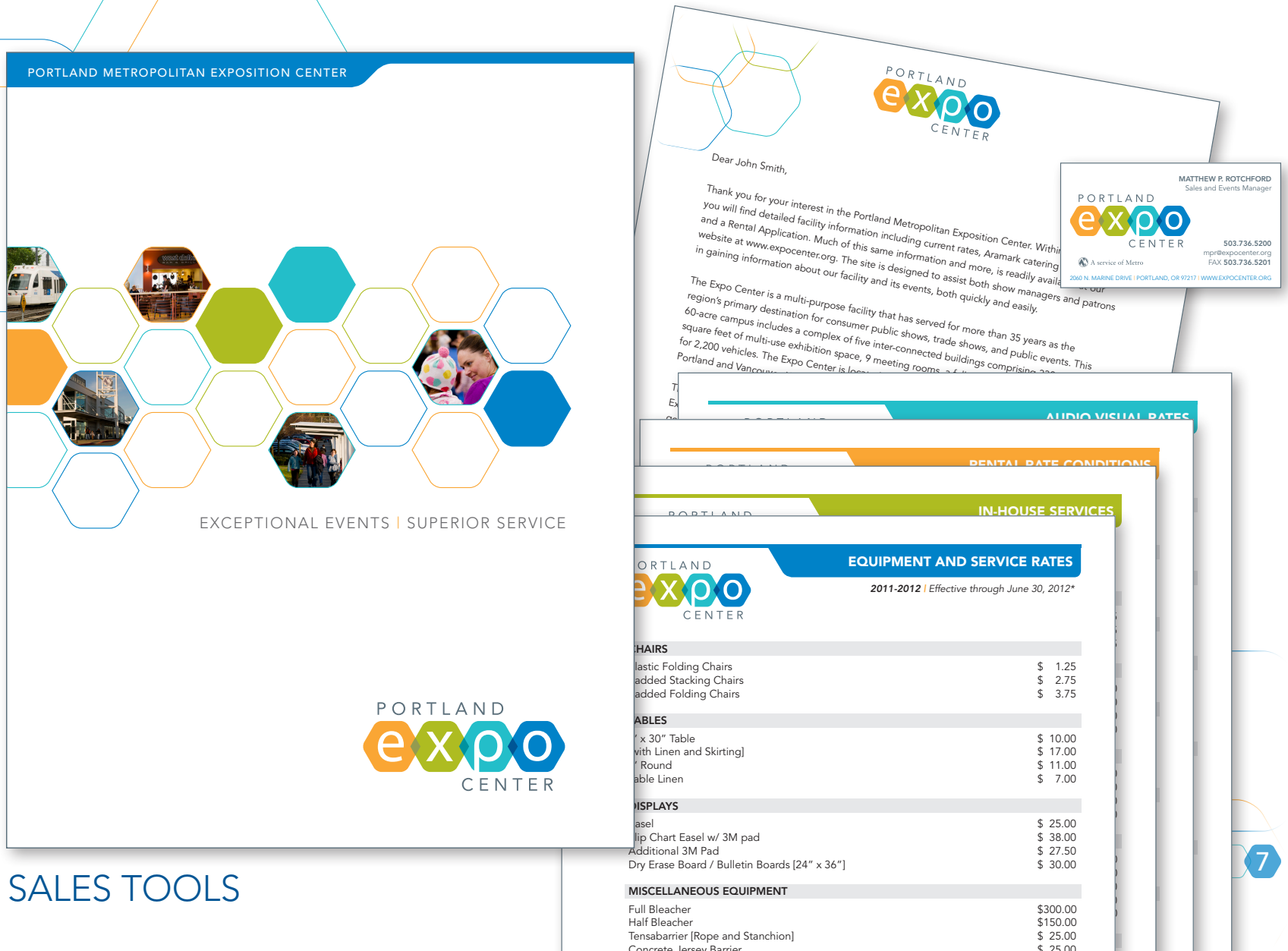
ALL AUDIENCES
"Portland's gathering place"

PLANNERS

Lorem ipsum dolor sit amet, consectetuer adipiscing elit, sed diam nonummy nibh euismod tin cidunt ut laoreet dolore magna aliquam erat volutpat. Ut wisi enim ad Lorem ipsum dolor.

- Flexibility of 330,000 square feet
- Full service catering
- New full service restaurant
- Personable, friendly staff

PORTLAND expo


PORTLAND METROPOLITAN EXPOSITION CENTER
EXCEPTIONAL EVENTS | SUPERIOR SERVICE
PORTLAND expo CENTER
Dear John Smith,
Thank you for your interest in the Portland Metropolitan Exposition Center. Within
you will find detailed facility information including current rates, Aramark catering
and a Rental Application. Much of this same information and more, is readily availa
website at www.expocenter.org. The site is designed to assist both show managers and patrons
in gaining information about our facility and its events, both quickly and easily.
The Expo Center is a multi-purpose facility that has served for more than 35 years as the
region's primary destination for consumer public shows, trade shows, and public events. This
60-acre campus includes a complex of five inter-connected buildings comprising
square feet of multi-use exhibition space, 9 meeting rooms
for 2,200 vehicles. The Expo Center is
Portland and Vancou
MATTHEW P. ROTCHFORD
Sales and Events Manager
503.736.5200
mpr@expocenter.org
FAX 503.736.5201
A service of Metro
2060 N. MARINE DRIVE | PORTLAND, OR 97217 | WWW.EXPOCENTER.ORG
AUDIO VISUAL RATES
RENTAL RATE CONDITIONS
IN-HOUSE SERVICES
EQUIPMENT AND SERVICE RATES
2011-2012 | Effective through June 30, 2012*
CHAIRS
lastic Folding Chairs $ 1.25
added Stacking Chairs $ 2.75
added Folding Chairs $ 3.75
ABLES
' x 30" Table $ 10.00
vith Linen and Skirting] $ 17.00
' Round $ 11.00
able Linen $ 7.00
DISPLAYS
asel $ 25.00
lip Chart Easel w/ 3M pad $ 38.00
Additional 3M Pad $ 27.50
Dry Erase Board / Bulletin Boards [24" x 36"] $ 30.00
MISCELLANEOUS EQUIPMENT
Full Bleacher $300.00
Half Bleacher $150.00
Tensabarrier [Rope and Stanchion] $ 25.00

SALES TOOLS

TACTICS

Email & social media
Community outreach & events
Sponsorships & memberships
Earned & paid media

BUDGET

Suite of options
In-house/other resources

	Q1	Q2	Q3	Q4
2011			Final Plan and Website Launch Website Create and print collateral materials Establish guidelines for benchmarks Establish earned media calendar	Social media/grassroots activities Launch Paid media OPB/KMHD Radio – first of three six-week periods Local print ads Initial Direct Mail campaign Launch aggressive earned media campaign
2012	Develop annual survey and launch Paid Media Local print ads Industry print ads Max Trains First Email campaign Evaluate survey	Paid Media OPB Radio – second of three six-week periods Local print ads Max Trains End of first year of marketing campaign - benchmark status	Attend annual conventions Second Direct Mail campaign Paid Media Max Trains	Attend annual NACS Convention in Chicago Paid Media OPB/KMHD Radio – third of three six-week periods Local print ads Max Trains Second Email Campaign Review suggested list provided in tactics and begin planning for first produced signature event for Summer 2013
2013	Evaluate tactics and benchmarks - adjust marketing plan accordingly. →			

CONFIRM

Surveys
Website traffic
Followers
Simple matrix

DISCUSSION

PORTLAND expo CENTER

The Portland Expo Center Website Redesign

Status Update for Commission Meeting, August 3rd, 2011

Oaklree DIGITAL
The Creative Tech Company

PORTLAND expo CENTER

Project Discovery Phase

- Initiated mid-April, 2011
- Discovery process for website redesign followed Gard Communications Marketing & Communications deliverables
- Web Discovery from mid-April to mid-May
- Involved a cross-functional set of stakeholders, including Metro Marketing, OCC sales, PCPA and Expo team
- Participated in Metro IT Web Advisory Committee meeting to discuss plans to implement Drupal 7 CMS
- Deliverables from Phase:
  - Statement of Work (SOW)
  - Strategic Plan
  - Technical Feature Matrix

Oaklree DIGITAL
The Creative Tech Company

PORTLAND expo CENTER

Project Design Phase

- Initiated mid-May and scheduled to complete end of July
- Information Architecture (IA): included the design of a Site Map and detailed Wireframes for 4-5 key pages
- Visual Design leverages approved redesigned Expo logo
- Involved the Expo staff for input and reviews
- IA approved on June 10th
- Deliverables from Phase:
  - Site Map
  - Wireframes
  - Design Comps for Home Page and 3-4 Subpages

Oaklree DIGITAL
The Creative Tech Company

PORTLAND expo CENTER

Next Steps

- Project development & production beginning last week of July
- Client review process of staged website begins early September
- Project Go-Live date currently targeted as October 11*
- Drupal CMS training and post go-live support to follow

* Project milestones here are estimated, and depend on agency and client for deliverables

Oaklree DIGITAL
The Creative Tech Company

portland metropolitan exposition center

expo

about expo | calendar of events | facility info | food & beverage | directions | contact us

Sign up for the **e-XPO** Newsletter. Click HERE for more info.

The Portland Expo Center ~ A local landmark with over 50 years of supporting our community and regional small businesses

The Portland Metropolitan Exposition Center is a first-class multi-purpose facility that has become the region's primary destination for consumer public shows, trade shows and public events. Representing a broad cross-section of our area economy, the Portland Expo Center serves as the region's gathering place for numerous events covering a wide variety of community interests. As far back as 1921, the Expo site presented some of the very largest exhibitions in the Northwest. Today, the Expo Center still serves a diverse group of regional and local small businesses that continue to positively impact Oregon's economy. The Expo Center hosts over 100 popular events annually, attracting in excess of 450,000 attendees.

This community campus includes a complex of five interconnected buildings. The Portland Expo Center totals over 330,000 square feet of multi-use exhibition space, 10 meeting rooms, professional catering facilities, parking for 2,200 vehicles, acres of outdoor exhibition space and since 2004, convenient access to public transportation via TriMet Interstate Max Light Rail system. Click Facility Info for additional building details and services.

The Portland Expo Center is managed and operated by the Metropolitan Exposition-Recreation Commission (MERC) and is a service of Metro regional government (www.oregonmetro.gov)

For detailed information information on the Expo Center click here:
Expo Center - Overview/Fact Sheet

Learn about Metro's online opinion panel - a new way to share your views and help shape the future of the region. Click OPT-IN below:

optin ONLINE PANEL

events this week

EVENTS THIS WEEK...

Coming this Week to Expo Review the Calendar of events happening this week only at the Portland Expo Center...

ON-LINE ORDERING...

Online Exhibitor Ordering! Exhibitors - order safely and securely with on-line orders for Expo Center telecommunication, natural gas or audio-visual services...

34 Million in Economic Benefits Result From Expo Center Operations.

Just released - Click here to read the complete Expo Center's Economic and Fiscal Impact Report. This report will share with you the value of the Expo Center, the events it proudly hosts, and the jobs it helps create in our region.
Click here to read the complete press release.
Click here to read the full Visitor Venue Economic Analysis Report.

The Expo Center Opens the West Delta Bar and Grill

Aramark and the Expo Center are proud to announce the opening of the West Delta Bar and Grill. The new restaurant space is a great addition to the Expo Center campus. Stop in to relax, and enjoy yourself.

THE EXPO CENTER IS ON FACEBOOK

The Expo Center is staying connected in a number of ways, social media being just one of those. Click here to become our friend on Facebook: EXPO CENTER's FACEBOOK PAGE. We will update you on upcoming events and other announcements.

phone: 503.736.5200 fax: 503.736.5201

© Copyright 2002 All Rights Reserved.

ARAMARK

PORTLAND expo CENTER

Contact Us | Photo Galleries | Like us on Facebook: Like SHARE

search | quick links

Sign up for the eXPO eNewsletter NEWS

ATTENDEES / EXHIBITORS / PLANNERS

Calendar of Events | Maps & Directions | Area Information | About Expo

Coming Events:

Fri., June 17 - Sun., June 19
Collectors West Gun and Knife Show

Sat., June 18
Rose City Rollers - Season 6 Championship

Tue., June 21 - Sun., June 26
Vehicle Market Research

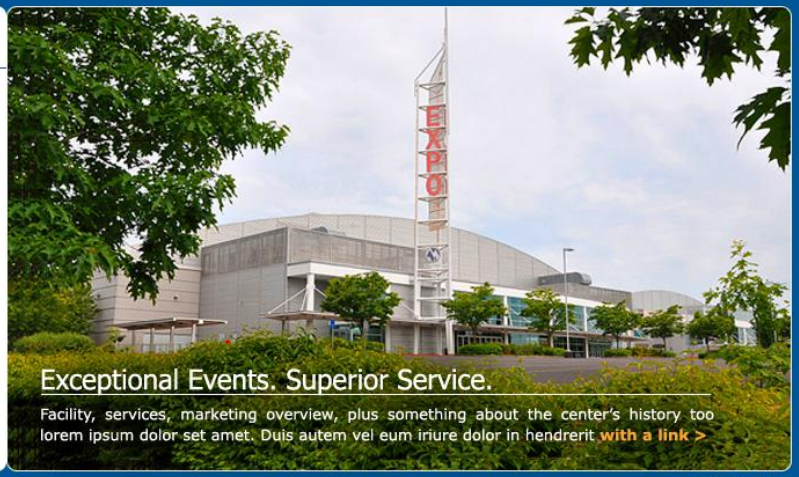
Sat., July 9 - Sun., July 10
America's Largest Antique and Collectible Show

Fri., June 17 - Sun., June 19
Collectors West Gun and Knife Show

Sat., June 18
Rose City Rollers - Season 6 Championship

Tue., June 21 - Sun., June 26
Vehicle Market Research

subscribe to event updates | view all



Exceptional Events. Superior Service.

Facility, services, marketing overview, plus something about the center's history too lorem ipsum dolor set amet. Duis autem vel eum iriure dolor in hendrerit **with a link >**

Expo News: view all

Headline Goes Here
June 17 - Lorem ipsum dolor set amet...

Another Headline Here
June 18 - Lorem ipsum dolor set amet du adipiscing nonummy...

This is The Third News Headline, and it is Really, Really Super Duper Long
June 21 - Lorem ipsum dolor set amet henderdit...

The Fourth News Headline Goes Here
June 17 - Lorem ipsum dolor set amet...

subscribe to news updates

Photo Tours: view all

What's Happening on Twitter:

Lorem ipsum dolor set amet du adipiscing nonummy http://bit.ly/1QWvIQ
2 hours, 20 minutes ago / twitter.com/expocenter

follow us

Contact the Expo Center:

2060 North Marine Dr. Portland, OR 97217
Ph: 503.736.5200 **Fax:** 503.736.5201
Email: info@expocenter.org
Contact Us | Media Inquiries

NEWS Sign Up for the eXPO eNewsletter

SHARE

Attendees | Exhibitors | Planners | Calendar of Events | Maps & Directions | Area Information | About Expo

© Copyright 2011 Portland Metropolitan Exposition Center, All Rights Reserved

Metro | pacificwild CATERING | travel PORTLAND

PORTLAND expo CENTER

Contact Us | Photo Galleries | Like us on Facebook: Like SHARE

search | quick links

Sign up for the eXPO eNewsletter NEWS

ATTENDEES | EXHIBITORS / PLANNERS

Tips for Attendees
Find Your Event
How to Get Tickets
How to Get here
What's at The Expo?
What's in the Area?

...s & Directions | Area Information | About Expo

Coming Events:

Fri., June 17 - Sun., June 19
Collectors West Gun and Knife Show

Sat., June 18
Rose City Rollers - Season 6 Championship

Tue., June 21 - Sun., June 26
Vehicle Market Research

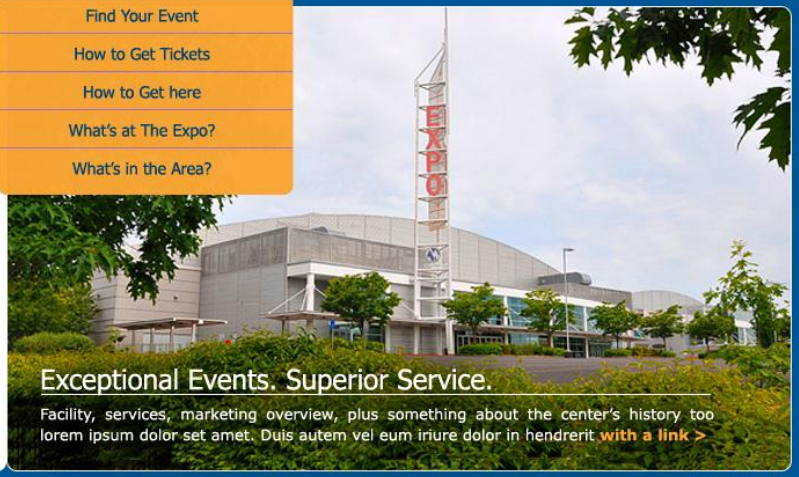
Sat., July 9 - Sun., July 10
America's Largest Antique and Collectible Show

Fri., June 17 - Sun., June 19
Collectors West Gun and Knife Show

Sat., June 18
Rose City Rollers - Season 6 Championship

Tue., June 21 - Sun., June 26
Vehicle Market Research

subscribe to event updates view all



Exceptional Events. Superior Service.

Facility, services, marketing overview, plus something about the center's history too lorem ipsum dolor set amet. Duis autem vel eum iriure dolor in hendrerit **with a link >**

Expo News: view all

Headline Goes Here
June 17 - Lorem ipsum dolor set amet...

Another Headline Here
June 18 - Lorem ipsum dolor set amet du adipisc-ing nonummy...

This is The Third News Headline, and it is Really, Really Super Duper Long
June 21 - Lorem ipsum dolor set amet henderdit...

The Fourth News Headline Goes Here
June 17 - Lorem ipsum dolor set amet...

subscribe to news updates

Photo Tours: view all

What's Happening on Twitter:

Lorem ipsum dolor set amet du adipiscing nonummy http://bit.ly/1QWvIQ
2 hours, 20 minutes ago / twitter.com/expocenter

follow us

Contact the Expo Center:

2060 North Marine Dr. Portland, OR 97217
Ph: 503.736.5200 **Fax:** 503.736.5201
Email: info@expocenter.org
Contact Us Media Inquiries

NEWS Sign Up for the eXPO eNewsletter

SHARE

Attendees | Exhibitors | Planners | Calendar of Events | Maps & Directions | Area Information | About Expo

© Copyright 2011 Portland Metropolitan Exposition Center, All Rights Reserved

Metro pacificwild CATERING travel PORTLAND

PORTLAND expo CENTER

Contact Us | Photo Galleries | Like us on Facebook: Like SHARE

search | quick links

Sign up for the eXPO eNewsletter NEWS

ATTENDEES / EXHIBITORS / PLANNERS

Calendar of Events | Maps & Directions | Area Information | About Expo

FOR ATTENDEES

- Tips for Attendees
- What's It Like at the Expo?
- How to Get Tickets

Photo Gallery

launch Photo Gallery

Event Calendar

July 20, 2011
Lorem ipsum dolor sit amet, consectetuer adipiscing elit, sed diam nonummy nibh euismod tincidunt ut laoreet dolore magna aliquam erat volutpat.

July 21, 2011
Lorem ipsum dolor sit amet, consectetuer adipiscing elit, sed diam nonummy nibh euismod tincidunt ut laoreet dolore magna aliquam erat volutpat.

July 22, 2011
Lorem ipsum dolor sit amet, consectetuer.

see the Calendar of Events

Resources For Attendees

Resource Name Goes Here
Brief description here, lorem ipsum dolor set amet du adipiscing nonummy.

Name of Resource Number Two Goes Here
Duis autem vel eum iriure dolor in hendrerit in vulputate velit esse molestie consequat, vel illum dolore feugiat nulla facilisis.

Resource Name Three Goes Here
Accumsan et iusto odio dignissim qui blandit praesent luptatum zzril delenit augue duis dolore te feugait.

view all Resources

Contact the Expo Center:
2060 North Marine Dr. Portland, OR 97217
Ph: 503.736.5200 **Fax:** 503.736.5201
Email: info@expocenter.org
Contact Us Media Inquiries

NEWS Sign Up for the eXPO eNewsletter

SHARE

Attendees | Exhibitors | Planners | Calendar of Events | Maps & Directions | Area Information | About Expo

© Copyright 2011 Portland Metropolitan Exposition Center, All Rights Reserved

Metro pacificwild CATERING travel PORTLAND

Draft Version for Presentation Only!

PORTLAND expo CENTER

Contact Us | Photo Galleries | Like us on Facebook: Like SHARE

search | quick links

Sign up for the eXPO eNewsletter NEWS

ATTENDEES / EXHIBITORS / PLANNERS

Calendar of Events | Maps & Directions | Area Information | About Expo

FOR PLANNERS

- Tips for Planners
- Expo Services
- Facility Details
- Rental Application
- Amenities, Forms & Agreements
- Event Preparation Kit

Photo Gallery

launch Photo Gallery

What Planners Are Saying

"Lorem ipsum dolor sit amet, consectetuer adipiscing elit, sed diam nonummy nibh euismod tincidunt ut laoreet dolore magna aliquam erat volutpat. Ut wisi nostrud exerci tation ullamcorper suscipit lobortis nisl ut ea commodo consequat."

Planner Name Here

"Exerci tation ullamcorper suscipit lobortis nisl ut aliquip ex ea commodo consequat. Lorem ipsum dolor sit amet, consectetuer adipiscing elit, sed diam nonummy nibh euismod tincidunt ut laoreet dolore magna aliquam erat volutpat."

Planner Name Here

read more Planner Testimonials

Resources For Planners

Resource Name Goes Here
Brief description here, lorem ipsum dolor set amet du adipiscing nonummy.

Name of Resource Number Two Goes Here
Duis autem vel eum iriure dolor in hendrerit in vulputate velit esse molestie consequat, vel illum dolore feugiat nulla facilisis.

Resource Name Three Goes Here
Accumsan et iusto odio dignissim qui blandit praesent luptatum zzril delenit augue duis dolore te feugait.

view all Resources

Contact the Expo Center:
2060 North Marine Dr. Portland, OR 97217
Ph: 503.736.5200 **Fax:** 503.736.5201
Email: info@expocenter.org
Contact Us Media Inquiries

NEWS Sign Up for the eXPO eNewsletter

SHARE

Attendees | Exhibitors | Planners | Calendar of Events | Maps & Directions | Area Information | About Expo

© Copyright 2011 Portland Metropolitan Exposition Center, All Rights Reserved

Metro pacificwild CATERING travel PORTLAND

Draft Version for Presentation Only!

PORTLAND expo CENTER

Contact Us | Photo Galleries | Like us on Facebook: Like SHARE

search | quick links

Sign up for the eXPO eNewsletter NEWS

ATTENDEES / EXHIBITORS / PLANNERS

Calendar of Events | Maps & Directions | Area Information | About Expo

ABOUT EXPO

- Contact Us
- Employee Directory
- News & Updates
- The Expo Story
- Expo & Our Community
- Media Information
- Partners

Expo & Our Community

"Lorem ipsum dolor sit amet, consectetuer adipiscing elit, sed diam nonummy nibh euismod tincidunt ut laoreet dolore magna aliquam erat volutpat. Ut wisi nostrud exerci tation ullamcorper suscipit lobortis nisl ut ea commodo consequat

Photo Gallery

launch Photo Gallery

About the Facility

"Lorem ipsum dolor sit amet, consectetuer adipiscing elit, sed diam nonummy nibh euismod tincidunt ut laoreet dolore magna aliquam erat volutpat. Ut wisi nostrud exerci tation ullamcorper suscipit lobortis nisl ut ea commodo consequat

Download the Expo Brochure | view Facility Details

Expo Services

"Lorem ipsum dolor sit amet, consectetuer adipiscing elit, sed diam nonummy nibh euismod tincidunt ut laoreet dolore magna aliquam erat volutpat. Ut wisi nostrud exerci tation ullamcorper suscipit lobortis nisl ut ea commodo consequat

see all Expo Services

How to Contact Us

For Sales Inquiries:

Name
Job Title
Phone Extension
Email Address

For Facility Inquiries:

Name
Job Title
Phone Extension
Email Address

Mail & Phone Inquiries:

2060 North Marine Drive
Portland, OR 97217
USA

Phone: 503.736.5200
Fax: 503.736.5201
Email: info@expocenter.org

Media Information
How to Link to Expo
Request a Logo or Image

Like Us
Follow Us

view All Expo Contacts

Contact the Expo Center:
2060 North Marine Dr. Portland, OR 97217
Ph: 503.736.5200 **Fax:** 503.736.5201
Email: info@expocenter.org
Contact Us | Media Inquiries

NEWS Sign Up for the eXPO eNewsletter

SHARE

Attendees | Exhibitors | Planners | Calendar of Events | Maps & Directions | Area Information | About Expo

© Copyright 2011 Portland Metropolitan Exposition Center, All Rights Reserved

Metro | pacificwild CATERING | travel PORTLAND

Draft Version for Presentation Only!